

October 26, 2015

RESULTS THIRD QUARTER 2015

*An integrated energy player focused on
exploration and production*



RCA figures except otherwise noted.

By attending or reading this presentation, you acknowledge and agree to be bound by the following limitations and restrictions. This presentation has been prepared by GALP Energia, SGPS, S.A. ("GALP Energia" or the "Company") and may be amended and supplemented, but may not be relied upon for the purposes of entering into any transaction. This presentation is strictly confidential, is being distributed to a limited range of persons solely for their own information and may not (i) be distributed to the media or disclosed to any other person in any jurisdiction, nor (ii) be reproduced in any form, in whole or in part, without the prior written consent of the Company.

Although the Company has taken reasonable care in preparing the information contained herein, no representation, warranty or undertaking, express or implied, is made as to, and no reliance should be placed on, the fairness, accuracy, completeness or correctness of the information or the opinions contained herein or any other material discussed at the presentation. Neither the Company nor any of its affiliates, subsidiaries, shareholders, representatives, agents, employees or advisors shall have any liability whatsoever (including in negligence or otherwise) for any loss or liability howsoever arising from any use of this presentation or its contents or any other material discussed at the presentation or otherwise arising in connection with this presentation.

This presentation does not constitute or form part of and should not be construed as, an offer to sell or issue or the solicitation of an offer to buy or otherwise acquire securities of the Company or any of its subsidiaries or affiliates in any jurisdiction or an inducement to enter into investment activity in any jurisdiction. Neither this presentation nor any part thereof, nor the fact of its distribution, shall form the basis of, or be relied on in connection with, any contract or commitment or investment decision whatsoever in any jurisdiction.

This presentation is made to and directed only at persons (i) who are outside the United Kingdom, (ii) having professional experience in matters relating to investments falling within Article 19(5) of the Financial Services and Markets Act 2000 (Financial Promotions) Order 2005 (the "Order") or (iii) high net worth entities, and other persons to whom it may lawfully be communicated, falling within Article 49(2)(a) to (d) of the Order (all such persons together being referred to as "Relevant Persons"). This presentation must not be acted or relied on by persons who are not Relevant Persons.

Neither this presentation nor any copy of it, nor the information contained herein, in whole or in part, may be taken or transmitted into, or distributed, directly or indirectly in or to the United States. Any failure to comply with this restriction may constitute a violation of U.S. securities laws. No securities of the Company have been registered under the United States Securities Act of 1933 or the securities laws of any state of the United States, and unless so registered may not be offered or sold except pursuant to an exemption from, or in a transaction not subject to, the registration requirements of the Securities Act and applicable state securities laws.

Matters discussed in this presentation may constitute forward-looking statements. Forward-looking statements are statements other than in respect of historical facts. The words "believe", "expect", "anticipate", "intends", "estimate", "will", "may", "continue", "should" and similar expressions usually identify forward-looking statements. Forward-looking statements may include statements regarding: objectives, goals, strategies, outlook and growth prospects; future plans, events or performance and potential for future growth; liquidity, capital resources and capital expenditures; economic outlook and industry trends; energy demand and supply; developments of GALP Energia's markets; the impact of regulatory initiatives; and the strength of GALP Energia's competitors. The forward-looking statements in this presentation are based upon various assumptions, many of which are based, in turn, upon further assumptions, including without limitation, management's examination of historical operating trends, data contained in the Company's records and other data available from third parties. Although GALP Energia believes that these assumptions were reasonable when made, these assumptions are inherently subject to significant known and unknown risks, uncertainties, contingencies and other important factors which are difficult or impossible to predict and are beyond its control. Important factors that may lead to significant differences between the actual results and the statements of expectations about future events or results include the Company's business strategy, industry developments, financial market conditions, uncertainty of the results of future projects and operations, plans, objectives, expectations and intentions, among others. Such risks, uncertainties, contingencies and other important factors could cause the actual results of GALP Energia or the industry to differ materially from those results expressed or implied in this presentation by such forward-looking statements.

The information, opinions and forward-looking statements contained in this presentation speak only as at the date of this presentation, and are subject to change without notice. GALP Energia and its respective representatives, agents, employees or advisors do not intend to, and expressly disclaim any duty, undertaking or obligation to, make or disseminate any supplement, amendment, update or revision to any of the information, opinions or forward-looking statements contained in this presentation to reflect any change in events, conditions or circumstances.

- Ebitda reached €411 m in Q3, benefitting from Galp Energia's integrated model
- Q3 working interest production increased to 45.7 kboepd with start-up of FPSO Cidade de Itaguaí and high productivity of Lula/Iracema
- Production has now surpassed the 50 kboepd mark
- Appraisal activities underway in Carcará and Potiguar, in Brazil

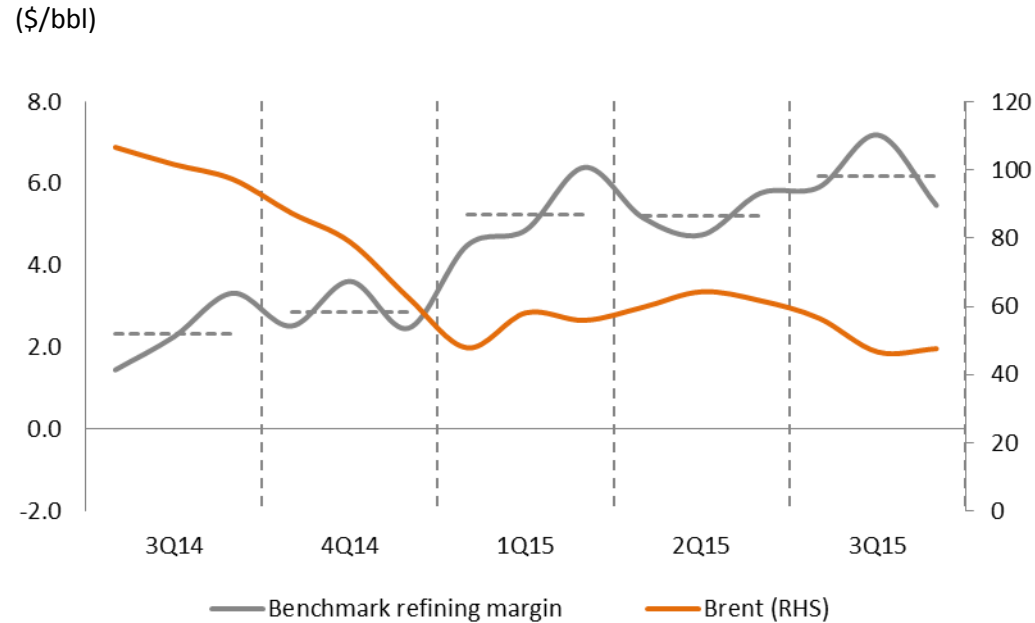
EXECUTION UPDATE

FINANCIAL OVERVIEW

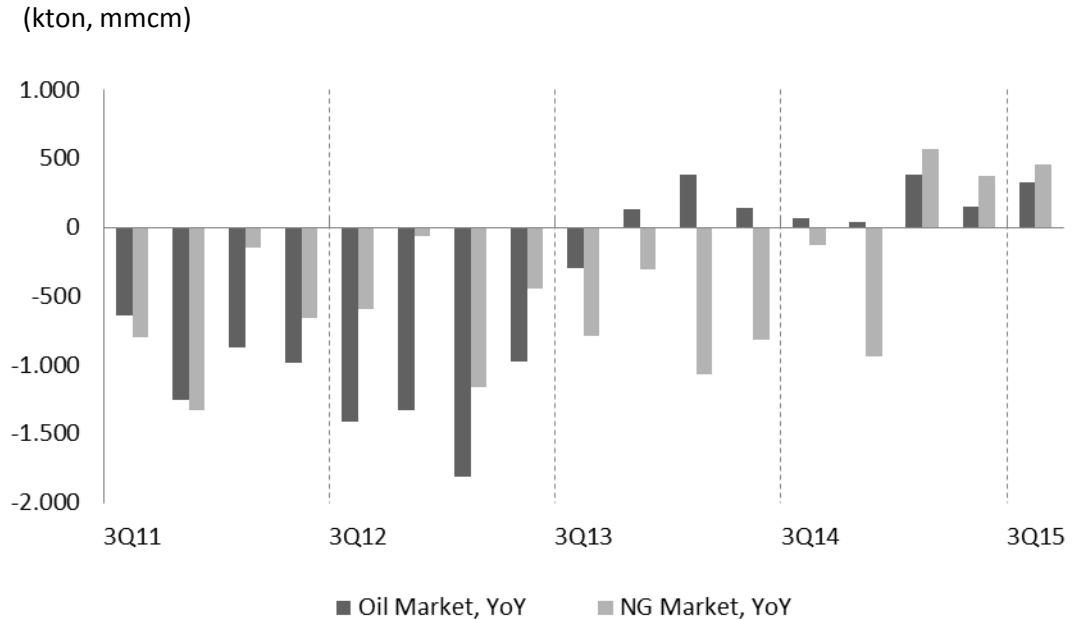
CONCLUDING REMARKS

APPENDIX

Refining margins vs Brent price



Iberian Market Growth



- Crude oversupply pushed oil price down during Q3
- Refining margins at a record level supported by US gasoline demand and lower crude prices

- Iberian oil market growing for 2 years in a row
- Iberian natural gas market grew 6.4% YoY

HISTORICAL MILESTONE ACHIEVED: PRODUCTION OF 50 KBOEPD

Working Interest Production

(kboepd)

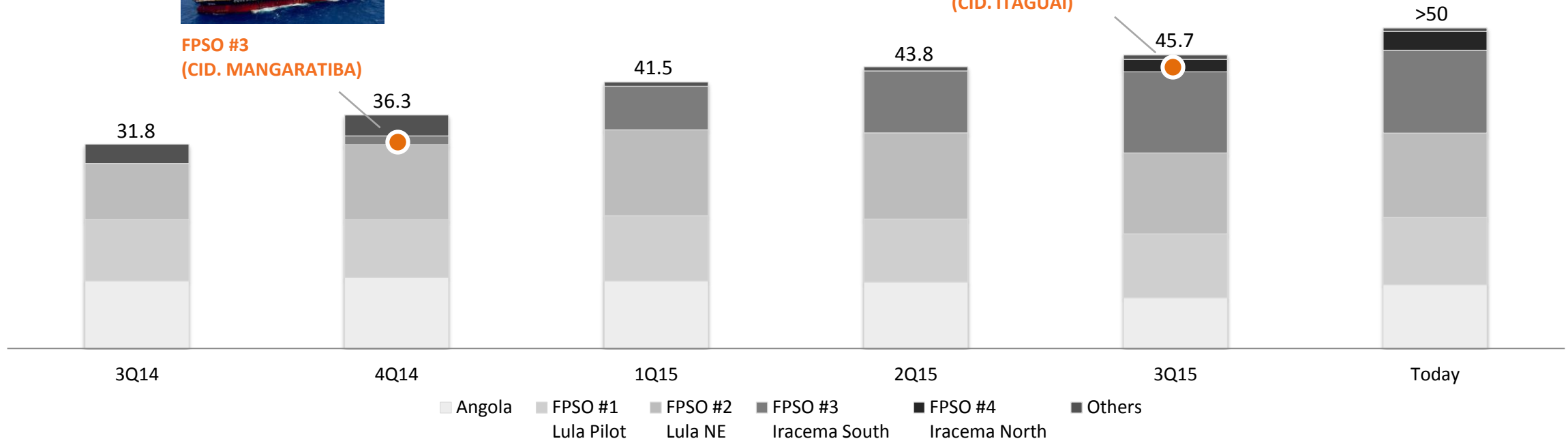


FPSO #3
(CID. MANGARATIBA)



FPSO #4
(CID. ITAGUAÍ)

- 4Q15 production drivers**
- Start of Lianzi production through a tie-back to the BBLT CPT
 - Additional producer wells in FPSO #3 and #4





 **FPSO CIDADE DE MANGARATIBA (#3)**

(150 kbopd)

- Producing c.130 kbopd with four producer wells
- 5th producer to be connected during 4Q15
- FPSO started operations in October 2014 and should reach plateau during 4Q15, ahead of plan

LULA/IRACEMA: FPSO #4 WITH TWO PRODUCER WELLS CONNECTED



 **FPSO CIDADE DE ITAGUAÍ (#4)**

(150 kbopd)

- Production started in July 2015, one quarter ahead of schedule through one producer well
- Second producer well connected in October, with unit producing c.60 kbopd



FPSO CIDADE DE MARICÁ (#5)

(150 kbopd)

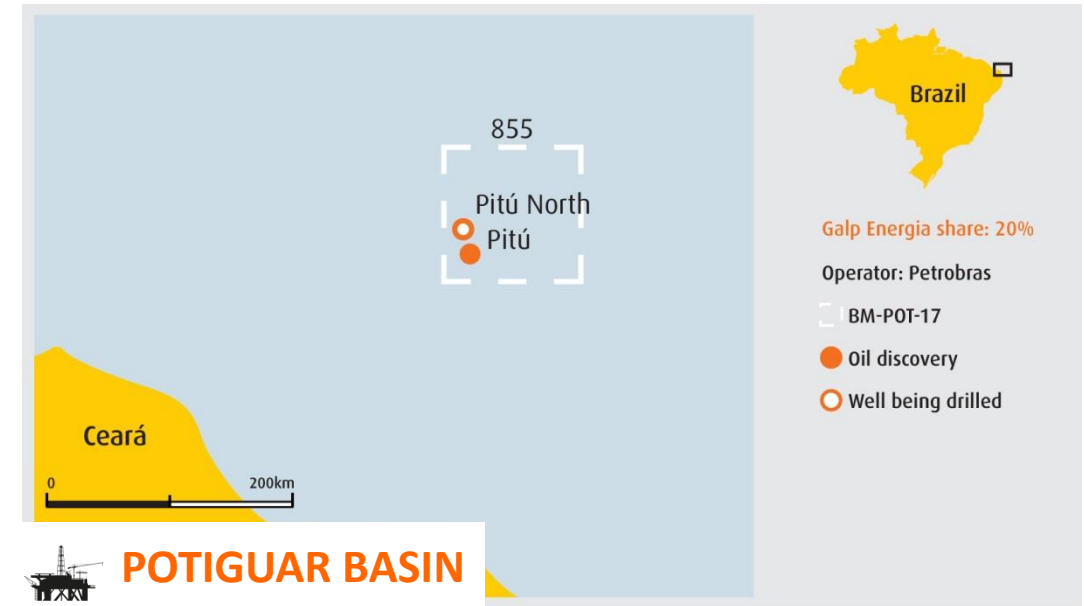
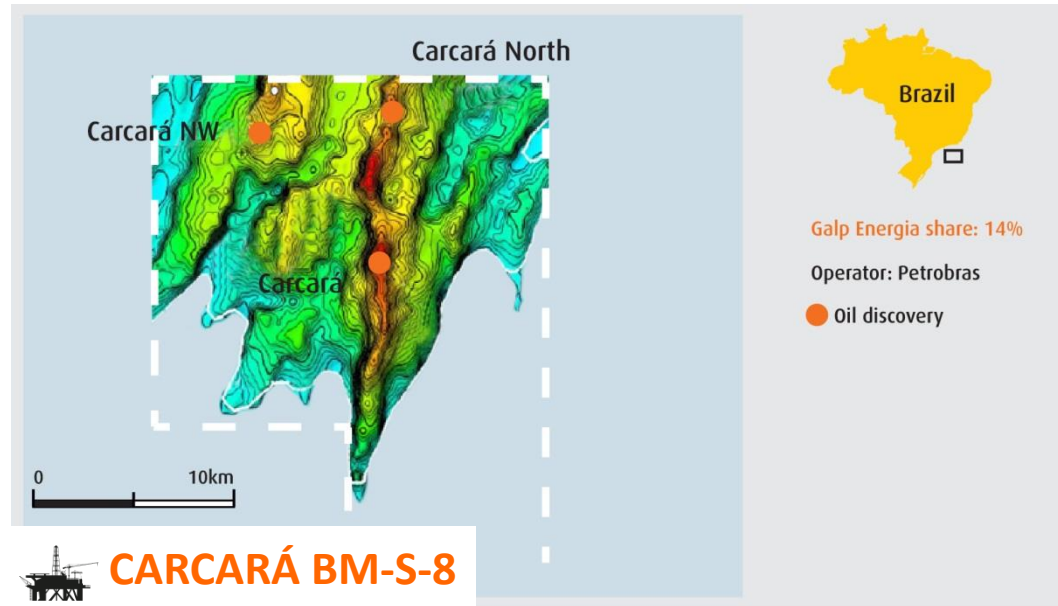
- Topsides integration performed by BRASA/SBM at Mauá shipyard, in Brazil
- Expected to be deployed in Lula Alto during 1H16



FPSO CIDADE DE SAQUAREMA (#6)

(150 kbopd)

- Construction and integration works completed in Chengxi Shipyard (CXG) and it is expected to arrive in Mauá shipyard in 4Q15
- Expected to be deployed in Lula Central during 1H16



- Carcará NW results confirmed the discovery of light oil and the extension of the Carcará discovery
- DST preliminary activities in Carcará North started in September

- Pitú North appraisal well results to confirm extension of discovery
- Drilling activities to be concluded until year end



- Platform turnaround and tie-back of Lianzi field to BBLT CPT
- Lianzi expected to start production during 4Q15



- Focus on the EPCIC proposals and LNG long term offtake agreements negotiations for Coral FLNG project
- Progressing with Mamba onshore development solution

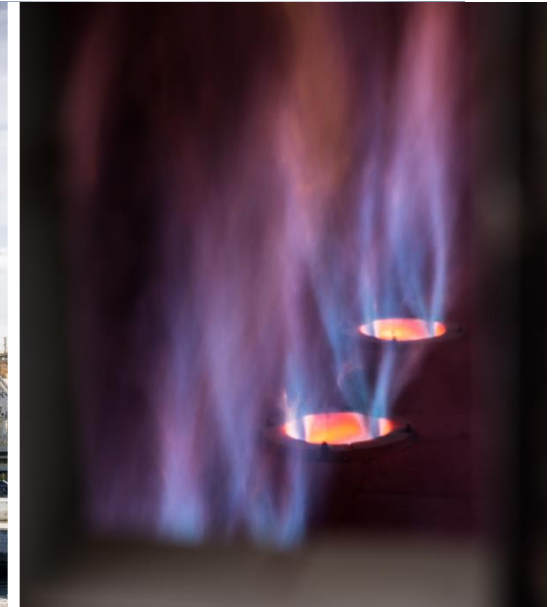


 **R&M**

- Availability and reliability of refining system allowed capture of strong refining margins environment
- Solid marketing performance



 **G&P**



- Trading activity supported by structured contracts and network operations
- NG infrastructure and power businesses with stable contribution to earnings

EXECUTION UPDATE

FINANCIAL OVERVIEW

CONCLUDING REMARKS

APPENDIX

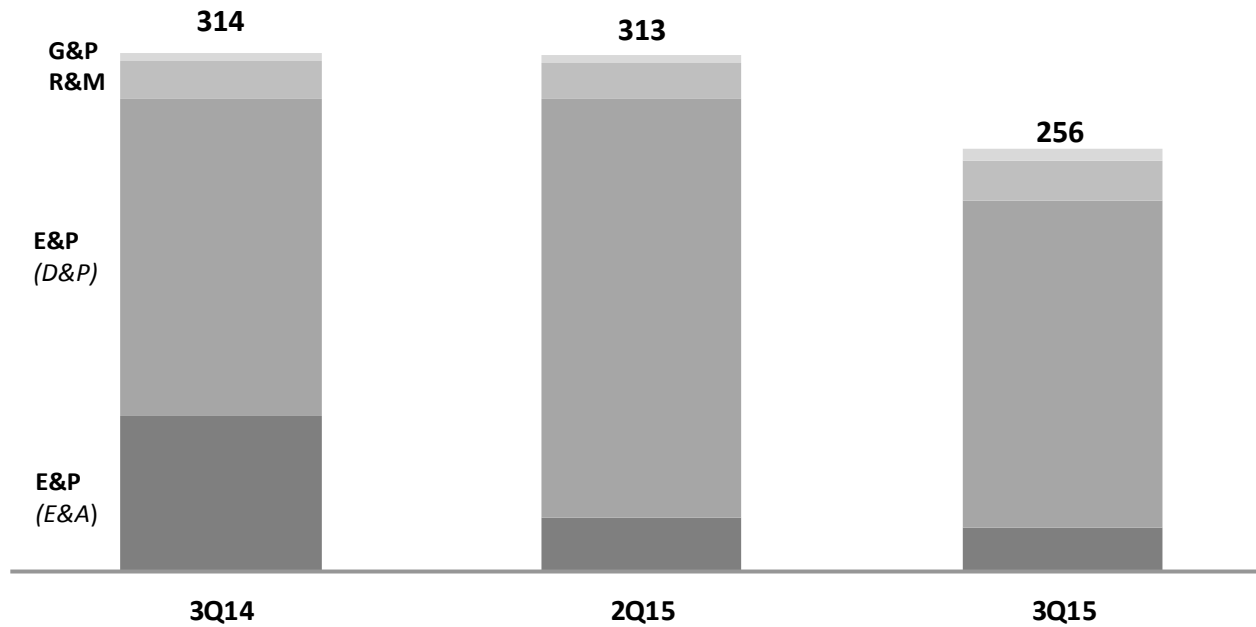
Profit & Loss RCA (€ m)

	3Q14	2Q15	3Q15	QoQ	YoY	9M15	YoY
Turnover	4,693	4,253	3,906	(8%)	(17%)	12,082	(10%)
Ebitda	379	446	411	(8%)	9%	1,255	37%
<i>E&P</i>	131	120	89	(26%)	(32%)	304	(11%)
<i>R&M</i>	144	224	245	9%	70%	635	n.m.
<i>G&P</i>	99	92	72	(22%)	(27%)	295	(13%)
Ebit	243	303	263	(13%)	8%	816	58%
Associates	11	17	17	0%	55%	60	36%
Financial results	(36)	(10)	(11)	(14%)	69%	(94)	0%
Taxes	(76)	(108)	(69)	36%	9%	(247)	37%
Non-controlling interests	(21)	(15)	(20)	(37%)	5%	(46)	(10%)
Net Income	121	189	180	(4%)	49%	490	n.m.
Net Income (IFRS)	(8)	100	27	(73%)	n.m.	117	74%

- Operating results benefited from improved European refining margins and marketing performance
- Upstream Ebitda impacted by lower oil prices despite growing production
- Net income increased to €180 m, following stronger operating performance

CAPEX OF €256 M IN 3Q15

Capital Expenditure (€ m)



- E&P accounted for 87% of Group capex, of which development activities accounted for 88%
- Downstream and gas capex mainly to maintenance, safety activities and Africa expansion

Balance Sheet (€ m)¹

	Sep.2015	Jun.2015	Dec.2014	Sep-Jun	Sep-Dec
Fixed and LT assets	7,638	7,778	7,599	(140)	39
Work in progress	2,016	2,093	1,768	(77)	248
Working capital	577	852	968	(275)	(392)
Loan to Sinopec	781	835	890	(55)	(109)
Other assets (liabilities)	(536)	(591)	(512)	55	(24)
Capital employed	8,459	8,874	8,945	(415)	(486)
Net debt ²	2,387	2,330	2,520	57	(133)
Equity	6,072	6,545	6,425	(473)	(352)
Net Debt + Equity	8,459	8,874	8,945	(415)	(486)

- Working capital positively impacted by lower inventories
- Net debt of €1.6 bn considering loan to Sinopec as cash and equivalents, with implicit net debt to Ebitda of 1.1x³

EXECUTION UPDATE

FINANCIAL OVERVIEW

CONCLUDING REMARKS

APPENDIX

- Focus on Lula/Iracema project execution:
 - FPSO #1 and #2 at plateau
 - FPSO #3 and #4 in production ramp-up
 - FPSO #5 and #6 to be deployed in 1H16
- Production of Lula/Iracema above expectations led to surpass the 50 kboepd milestone
- Improved R&M results supported by higher refining margins and marketing performance
- Maintaining robust financial position, with improved cash flow generation

EXECUTION UPDATE

FINANCIAL OVERVIEW

CONCLUDING REMARKS

APPENDIX

Main E&P data

		3Q14	2Q15	3Q15	QoQ	YoY	9M15	YoY
Working interest production	kboepd	31.8	43.8	45.7	4%	44%	43.7	53%
Oil production	kbopd	29.7	40.5	42.2	4%	42%	40.4	49%
Net entitlement production	kboepd	28.2	40.9	43.9	7%	56%	41.2	65%
Angola	kbopd	6.9	7.4	6.1	(17%)	(11%)	7.1	2%
Brazil	kboepd	21.3	33.5	37.8	13%	77%	34.1	90%
Realised sale price	USD/boe	93.2	53.0	43.8	(17%)	(53%)	49.0	(50%)
Production cost	USD/boe	11.8	7.6	9.5	26%	(19%)	9.6	(33%)
DD&A	USD/boe	21.2	18.7	15.4	(18%)	(27%)	16.8	(25%)
Ebitda	€ m	131	120	89	(26%)	(32%)	304	(11%)
Ebit	€ m	90	57	33	(42%)	(64%)	133	(42%)
CAPEX	€ m	285	285	223	(22%)	(22%)	782	14%

- Higher production in Brazil due to FPSO #4 earlier start-up and ramp-up of FPSO #3
- Angola NE production decreased 0.8 kbopd YoY mainly due to Lianzi tie-in and turnaround at BBLT platform
- Ebitda decreased 32% YoY due to lower Brent price despite increase in production

Main R&M data

		3Q14	2Q15	3Q15	QoQ	YoY	9M15	YoY
Galp Energia refining margin	USD/boe	4.7	7.3	6.7	(8%)	43%	6.6	n.m.
Refining cash cost ¹	USD/boe	2.3	2.6	2.9	12%	23%	2.6	(2%)
Raw materials processed	kboe	25,368	29,800	29,814	0%	18%	85,809	31%
Total refined product sales	mton	4.5	4.7	4.8	2%	9%	14.0	14%
Sales to direct clients	mton	2.4	2.3	2.4	3%	(1%)	6.9	2%
Ebitda	€ m	144	224	245	9%	70%	635	n.m.
Ebit	€ m	72	161	173	7%	n.m.	422	n.m.
CAPEX	€ m	22	21	24	15%	9%	50	(26%)

- Premium to benchmark of \$0.6/boe impacted by lower arbitrage opportunities between the US and Europe and fewer sourcing optimisation opportunities
- Stable sales to direct clients YoY
- Ebitda increase of €101 m YoY due to better refining margins and strong marketing contribution

Main G&P data

		3Q14	2Q15	3Q15	QoQ	YoY	9M15	YoY
NG supply total sales volumes	mm ³	1,682	1,869	1,909	2%	14%	5,973	7%
Sales to direct clients	mm ³	966	919	933	2%	(3%)	2,851	2%
Trading	mm ³	716	951	976	3%	36%	3,122	12%
Ebitda	€ m	99	92	72	(22%)	(27%)	295	(13%)
Ebit	€ m	78	76	54	(29%)	(31%)	242	(13%)
CAPEX	€ m	5	5	8	48%	59%	17	(23%)

- Volumes sold increased YoY due to higher trading and electrical volumes
- Higher trading volumes YoY supported by increased LNG cargoes sold and stronger network trading
- Ebitda down YoY impacted by fewer arbitrage opportunities in the LNG market and lower prices

Investor Relations team

Pedro Dias, Head

Otelo Ruivo, IRO

Cátia Lopes

Joana Pereira

João Pereira

Pedro Pinto

+351 21 724 08 66

Investor.relations@galpennergia.com

Results & presentation weblink :

www.galpennergia.com/en/investidor/Relatorios-e-resultados/resultados-trimestrais

For further information on Galp Energia, please go to:

www.galpennergia.com