



# Results

## SECOND QUARTER AND FIRST HALF 2010

July 30 2010

*Extending success into new challenges*

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## Second quarter and first half results highlights

Business overview

Financial overview

Short-term outlook

Strategy execution update

# Second Quarter and First Half Results Highlights

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## Exploration & Production

Increase in crude price drove results upwards YoY

## Refining & Marketing

Galp Energia's refining margin increased by \$1.8/bbl YoY in 2Q10

## Gas & Power

Natural gas supply margins recovered YoY

## Financials

2Q10 net profit RCA of €109 Mln, up 110% YoY

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# Increase in crude price drove results upwards YoY

## Main E&P data

		2Q10	2Q09	YoY	QoQ	1H10	1H09	YoY
<b>Working interest production</b>	kbb/d	<b>19.8</b>	13.4	+48%	+7%	19.1	13.3	+43%
<b>Net entitlement production</b>	kbb/d	<b>10.9</b>	9.3	+17%	(14%)	11.8	8.9	+33%
<b>Net entitlement production</b>	M bbl	<b>1.0</b>	0.8	+17%	(13%)	2.1	1.6	+33%
<b>Angola - Block 14</b>	M bbl	<b>0.9</b>	0.8	+2%	(12%)	1.8	1.6	+15%
<b>Brazil - BM-S-11</b>	M bbl	<b>0.1</b>	-	n.m.	(23%)	0.3	-	n.m.
<b>Realized sale price</b>	\$/bbl	<b>81.6</b>	57.8	+41%	+15%	76.1	51.0	+49%
<b>OPEX/net entitlement production</b>	\$/bbl	<b>12.3</b>	7.0	+77%	(3%)	12.5	10.2	+22%
<b>EBITDA</b>	M €	<b>44</b>	29	+51%	(8%)	93	45	+107%
<b>CAPEX</b>	M €	<b>69</b>	39	+77%	(11%)	146	72	+103%

- Tupi and CPT Tômboa-Lândana projects drove working interest production growth
- Net-entitlement production impacted by PSA effect in Angola
- EBITDA up 51% YoY in the 2Q10 driven by both production and brent price

# Galp Energia's refining margin increased by \$1.8/bbl YoY in 2Q10

## Main R&M data

		2Q10	2Q09	YoY	QoQ	1H10	1H09	YoY
<b>Galp Energia refining margin</b>	\$/bbl	<b>3.4</b>	1.6	+118%	+27%	3.0	2.0	+50%
<b>Spread over benchmark</b>	\$/bbl	<b>1.9</b>	0.8	+130%	+52%	1.6	0.1	+1176%
<b>Crude processed</b>	M bbl	<b>21.6</b>	21.3	+1%	(3%)	43.8	34.7	+26%
<b>Refining throughput</b>	M ton	<b>3.2</b>	3.2	(0%)	+3%	6.4	5.2	+23%
<b>Refined product sales</b>	M ton	<b>4.2</b>	4.2	(2%)	(2%)	8.4	8.2	+3%
<b>Sales to direct clients</b>	M ton	<b>2.6</b>	2.8	(8%)	(3%)	5.2	5.6	(7%)
<b>Portugal</b>	M ton	<b>1.5</b>	1.6	(8%)	(1%)	2.9	3.1	(6%)
<b>Spain</b>	M ton	<b>1.1</b>	1.2	(9%)	(5%)	2.3	2.5	(10%)
<b>Operators</b>	M ton	<b>0.9</b>	0.8	+9%	+9%	1.7	1.5	+10%
<b>Exports</b>	M ton	<b>0.7</b>	0.6	+15%	(11%)	1.5	1.0	+48%
<b>EBITDA</b>	M €	<b>134</b>	42	+215%	+103%	199	127	+57%
<b>CAPEX</b>	M €	<b>190</b>	106	+79%	+97%	286	151	+89%

- Premium over benchmark benefited by increase in heavy/light spread
- Sales to direct clients followed trend in Iberian oil products market, but kept resilient earnings contribution
- Increase in EBITDA driven by refining margin improvement

# Natural gas supply margins recovered YoY

## Main G&P data

		2Q10	2Q09	YoY	QoQ	1H10	1H09	YoY
<b>NG supply total sales volumes</b>	M m3	<b>1,105</b>	1,115	(1%)	(6%)	2,284	2,189	+4%
<b>Liberalized market sales volumes of which:</b>	M m3	<b>812</b>	774	+5%	(1%)	1,636	1,263	+29%
<b>Electrical</b>	M m3	<b>506</b>	515	(2%)	+42%	862	927	(7%)
<b>Industrial</b>	M m3	<b>263</b>	257	+2%	(23%)	605	333	+82%
<b>Regulated market sales volumes</b>	M m3	<b>293</b>	341	(14%)	(17%)	648	926	(30%)
<b>Sales of electricity to the grid</b>	GWh	<b>311</b>	134	+133%	+5%	608	277	+120%
<b>EBITDA</b>	M €	<b>94</b>	53	+76%	+52%	155	101	+53%
<b>CAPEX</b>	M €	<b>28</b>	22	+27%	+77%	44	39	+14%

- Significant growth in liberalized industrial market YoY
- Spanish NG acquisition already contributing to NG volumes, with 22 Mm<sup>3</sup> in the 2Q10
- EBITDA benefited from Sines cogeneration performance and one-off events

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# 2Q10 net profit RCA of €109 Mln, up 110% YoY

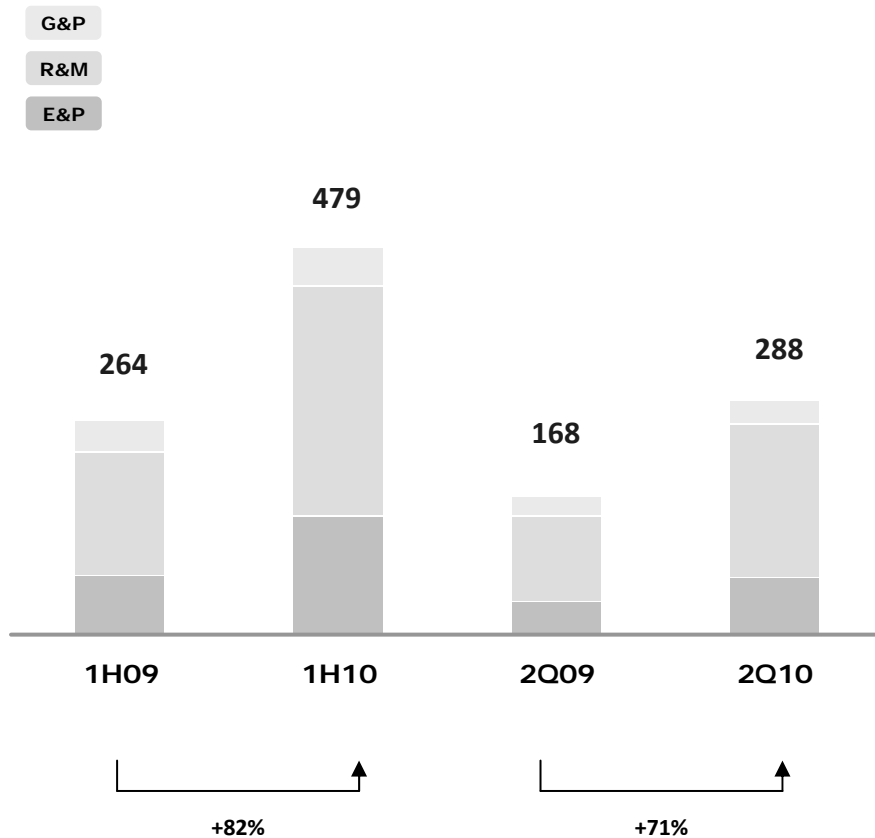
## Profit & Loss (€Mln)

	2Q10	2Q09	YoY	QoQ	1H10	1H09	YoY
Turnover	3,588	2,866	+25%	+9%	6,877	5,793	+19%
EBITDA	277	133	+109%	+56%	454	286	+59%
E&P	44	29	+51%	(8%)	93	45	+107%
R&M	134	42	+215%	+103%	199	127	+57%
G&P	94	53	+76%	+52%	155	101	+53%
Others	5	8	(30%)	+235%	7	13	(48%)
EBIT	158	57	+178%	+65%	253	132	+92%
Associates	18	27	(34%)	+6%	34	44	(22%)
Financial results	(30)	(15)	+98%	+29%	(53)	(33)	+62%
Taxes	(36)	(10)	+273%	+58%	(58)	(33)	+78%
Net Profit	109	52	+110%	+68%	174	101	+72%
Net Profit (IFRS)	162	93	+75%	+65%	260	137	+90%

- Positive contribution from all segments
- Net profit impacted by higher financial costs due to debt increase
- Decrease in Associates due to change in consolidation criteria

# Transformational capex execution according to plan

## Capital expenditure <sup>1</sup> (€Mln)



- Tupi continued to be the main driver of E&P's capex
- Upgrade refining project capex accelerated in 2Q10
- Majority of 2Q10 G&P capex focused in the cogeneration at Porto's refinery

<sup>1</sup> does not include financial investments

# Net debt increase driven by transformational capex

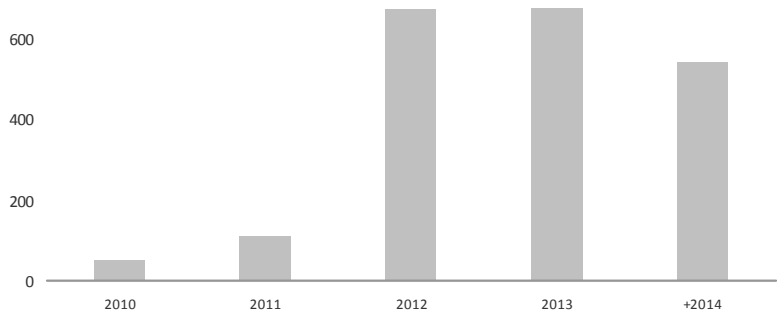
## Consolidated balance sheet (€Mln)

	Jun. 2010	Mar. 2010	Jun - Mar	Dec. 2009	Jun - Dec
<b>Fixed assets</b>	<b>4,835</b>	4,562	+273	4,379	+456
<b>Work in progress</b>	<b>1,360</b>	1,145	+215	1,015	+345
Strategic stock	691	619	+73	575	+117
Other assets (liabilities)	(350)	(355)	+5	(333)	(18)
<b>Working capital</b>	<b>(107)</b>	(99)	(8)	(305)	+198
<b>Net debt</b>	<b>2,483</b>	2,222	+262	1,927	+556
<b>Equity</b>	<b>2,585</b>	2,505	+81	2,389	+197
<b>Capital employed</b>	<b>5,069</b>	4,726	+342	4,316	+753
<b>Net debt to equity</b>	<b>96%</b>	89%	7.4 p.p.	81%	15.4 p.p.

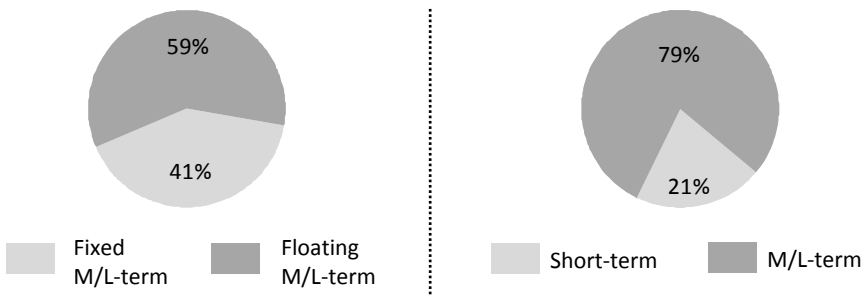
- Increase in work in progress, which reached €1.4 Bln, not yet generating return
- Controlled working capital within quarters
- Dividend payment of €116 Mln in 2Q10

# Current liquidity of €1.3<sup>1</sup> Bln

## M/L-term debt reimbursement profile (€Mln)



## Debt structure as of June 2010



- Change in reimbursement profile to reduce debt repayments in 2011
- Net debt totalled €2.5 Bln
- Average interest rate of 3.5%
- 65% of current liquidity already committed

<sup>1</sup> Liquidity position as of end June 2010

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# Short-term Outlook

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## Exploration & Production

3Q10 working interest production expected to be in line with 2Q10

## Refining & Marketing

Economic recovery uncertainty with potential impact in division drivers

## Gas & Power

3Q10 NG volumes to recover from 2Q10 levels

## Financials

Liquidity position permits transformational projects execution

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# Development of Tupi ongoing

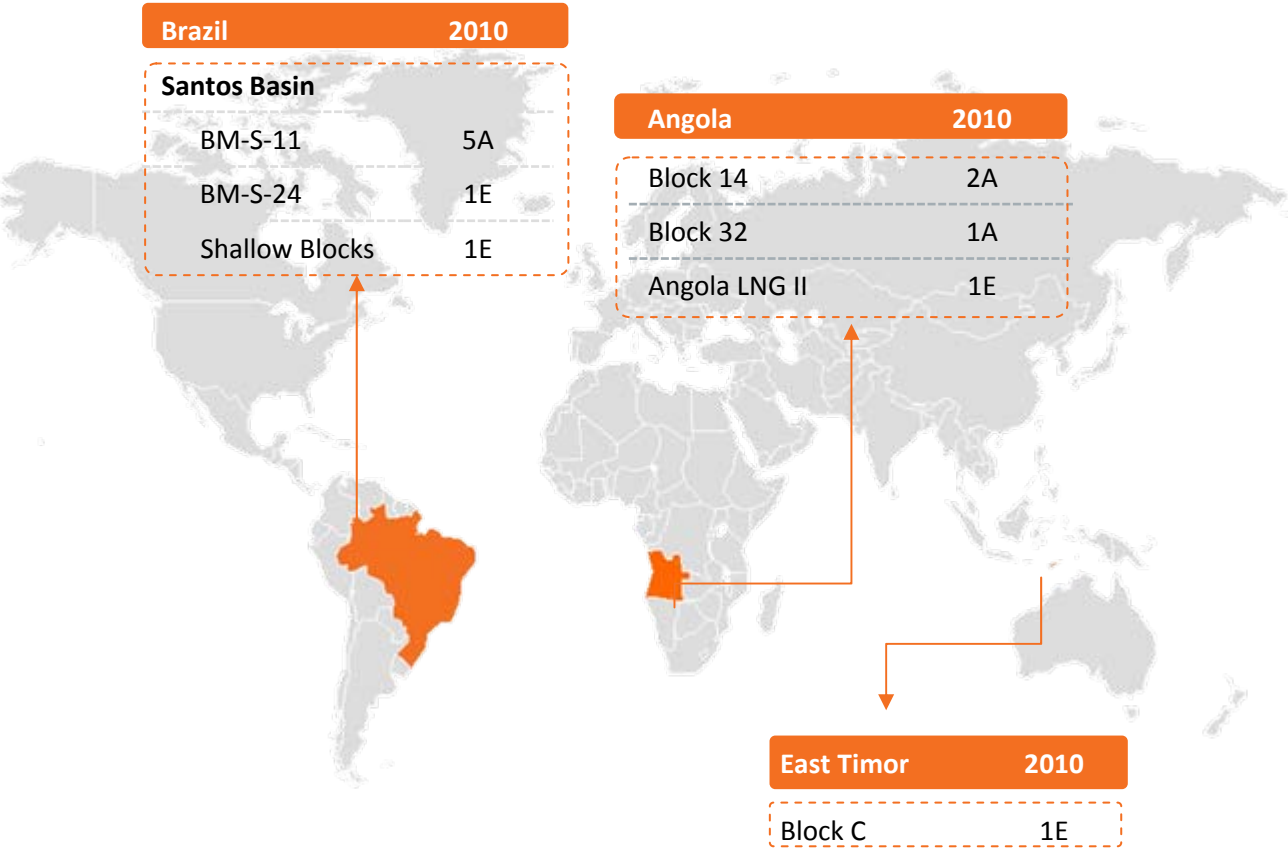
## FPSO Cidade de Angra dos Reis



- Installation of 216 km NG pipeline already concluded
- Recent wells, Tupi NE, Tupi OW and Tupi Alto confirm high reservoir quality
- Pilot on time to start operations by 4Q2010 with FPSO Cidade de Angra dos Reis



# 2H10 drilling program focused on BM-S-11



- Drilling program focused on high potential Tupi and Iracema areas
- Five new appraisal wells scheduled for 2H10 in Tupi and Iracema areas
- Postponement of exploration wells in BM-S-8 and BM-S-21 to next year

# Upgrade project moving ahead according to plan

## Works at Sines' refinery



- Project on cost, €1.4 Bln, of which €600 Mln already invested
- Equipment with longest delivery items (hydrocracker reactors) already on site and installed
- All critical equipment & contracts already awarded

# New 82 MW cogeneration at Matosinhos in line with schedule

## Works at Matosinhos cogeneration



- Electric interconnection with the power grid already concluded and all main lead items have been already procured
- Matosinhos cogeneration positive impact in earnings of €16 Mln per year
- Matosinhos cogeneration to start operations by 1H2011, in line with schedule

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RCA figures except otherwise noted.

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# Results

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