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# **Cautionary Statement**

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Financial information by business segment is reported in accordance with the Galp's management reporting policies and shows internal segment information that is used to manage and measure the Group's performance. In addition to IFRS measures, certain alternative performance measures are presented, such as performance measures adjusted for special items (adjusted operational cash flow, adjusted earnings before interest, taxes, depreciation and amortisation, adjusted earnings before interest and taxes, and adjusted net income), return on equity (ROE), return on average capital employed (ROACE), investment return rate (IRR), equity investment return rate (eIRR), gearing ratio, cash flow from operations and free cash flow. These indicators are meant to facilitate the analysis of the financial performance of Galp and comparison of results and cash flow among periods. In addition, the results are also measured in accordance with the replacement cost method, adjusted for special items. This method is used to assess the performance of each business segment and facilitate the comparison of results and cash flow among periods. In addition, the results are also measured in accordance with the replacement cost method, adjusted for special items. This method is used to assess the performance of each business segment and facilitate the comparison of results and cash flow among periods. In addition, the results are also measured in accordance with the replacement cost method, adjusted for special items. This method is used to assess the performance of Galp and comparison of results and cash flow among periods. In addition, the results are also measured in accordance with the replacement of seach business segment and facilitate the comparison of results are allowed to assess the performance of each business segment and facilitate the comparison of results are also measured in accordance with the seach performance indicators, according to applicable legislation, including a carbon intensity indicator for energy products sold by

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FIRST QUARTER 2022 RESULTS MAY 2022

# 1. RESULTS HIGHLIGHTS

# First quarter 2022

Galp 1Q22 results reflect improved operating conditions, which enabled the Company to successfully capture the stronger macro conditions, namely in the Upstream and Industrial segments, and despite the high commodity price volatility putting pressure on the remaining downstream activities.

RCA Ebitda reached €869 m, 74% higher YoY, driven by a strong Upstream and refining performance:

- Upstream: RCA Ebitda was strong at €803 m, reflecting a higher production and increased oil and gas realisations, supported by improved oil trading conditions and new equity gas contracts.
- Commercial: RCA Ebitda was €56 m, 19% lower YoY, despite the increase of oil
  volumes sold during the period, pressured by the price environment in Iberia,
  namely on gas and power activities. Additionally, starting this quarter, the
  Commercial segment includes the reallocation of growth platforms from the New
  Businesses division (decentralised energy and mobility management solutions).
- Industrial & Energy Management: RCA Ebitda was just €2 m, as the strong Industrial performance was offset by a lag in pricing formulas for oil products supply.
- Renewables & New Businesses: no relevant RCA Ebitda as most of the operations are not consolidated. The pro-forma Ebitda of the Renewables operations reached €30 m in the period, capturing the strong power prices during the period and increased generation.

Group RCA Ebit at €538 m, up 90% YoY, including an impairment of €120 m related with exploration and appraisal assets in Brazil.

RCA net income was €155 m. IFRS net income was -€14 m, with an inventory effect of €152 m and special items of -€320 m, which mainly includes mark-to-market swings from derivatives.

The strong operational performance led Galp's adjusted operating cash flow (OCF) to increase 43% YoY, to  $\leq$ 638 m.

CFFO was €193 m, reflecting a working capital build, impacted by the spike in commodities' prices, as well as a €224 m temporary increase in derivatives margin accounts to cover gas sourcing and supply prices.

FCF was positive at €30 m. Net debt increased to €2,392 m, after dividends paid to minorities of €110 m. Net debt to RCA Ebitda was 0.96x at the end of the period, or 0.62x excluding the temporary working capital effects related to margin accounts.

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FIRST QUARTER 2022 RESULTS MAY 2022

## **Short Term Outlook**

Galp's asset base is well positioned to capture a stronger macro environment. Given that the macro environment outlook for 2022 remains volatile, Galp is not changing its projections for the year, presented in February.

#### **Plan assumptions**

Brent	\$/bbl	75
Realised refining margin	\$/boe	4 - 5
Iberia solar capture price	€/MWh	150
Average exchange rate	EUR:USD	1.15

Sensitivities¹ (€ m)	Change	Ebitda	OCF
Brent price	\$5/bbl	160	90
Galp refining margin	\$1/boe	75	65
EUR:USD	0.05	90	60

<sup>&</sup>lt;sup>1</sup> Sensitivities exclude Upstream and refining margin hedging effects. In Upstream, c.6 mbbl are hedged in 2022 at c.\$80/bbl Brent. In refining, c.17 mboe at \$8-9/boe for Apr. to Dec. 2022.

#### Operational indicators

·		
Upstream		
WI production	kboepd	Flat YoY
Upstream production costs	\$/boe	<3
Commercial		
Oil products sales to direct clients	mton	c.7.0
EV charging points	-	>2x vs 2021
Industrial & Energy Management		
Sines refining throughput	mboe	c.90
Sines refining cash costs	\$/boe	c.2.0
Renewables		
Renewable generation capacity by YE (@100%)	GW	1.4
Renewable generation (@100%)	TWh	>2.0

#### Financial indicators (consolidated, except otherwise stated)

RCA Ebitda	€bn	c.2.7
Upstream	€ bn	c.2.2
Commercial	€ m	c.300
Industrial & Energy Management	€m	200 - 250
Renewables pro-forma	€ m	180 - 200
OCF	€bn	c.2.0
Upstream	€ bn	>1.5
Commercial	€ m	c.230
Industrial & Energy Management	€ m	200-250
Renewables pro-forma	€ m	>140
Net capex	€bn	c.1.0
Net debt to RCA Ebitda by YE	-	<1
Total expected distributions to shareholders	€m	1/3 OCF

# **Financial data**

€m (RCA, except otherwise stated)

			Quarter		
	1Q21	4Q21	1Q22	Var. YoY	% Var. YoY
RCA Ebitda	499	644	869	370	74%
Upstream	438	593	803	364	83%
Commercial	69	59	56	(13)	(19%)
Industrial & Energy Management	(6)	5	2	7	n.m.
Renewables & New Businesses	(2)	2	(1)	(2)	(73%)
Others	(0)	(14)	10	10	n.m.
RCA Ebit	284	415	538	255	90%
Upstream	314	456	555	241	77%
Commercial	44	30	31	(13)	(29%)
Industrial & Energy Management	(67)	(55)	(51)	(16)	(23%)
Renewables & New Businesses	(3)	1	(1)	(2)	(66%)
Others	(4)	(18)	5	9	n.m.
RCA Net income	26	130	155	129	n.m.
Special items	34	(89)	(320)	(354)	n.m.
Inventory effect	101	65	152	51	50%
IFRS Net income	161	106	(14)	(175)	n.m.
Adjusted operating cash flow (OCF)	445	470	638	193	43%
Upstream	390	426	576	186	48%
Commercial	67	47	55	(12)	(17%)
Industrial & Energy Management	(9)	12	(1)	(8)	(86%)
Renewables & New Businesses	(2)	1	(1)	(2)	(74%)
Cash flow from operations (CFFO)	377	61	193	(184)	(49%)
Net Capex	195	(273)	(122)	(317)	n.m.
Free cash flow (FCF)	518	(236)	30	(488)	(94%)
Dividends paid to non-controlling interests	-	(120)	(110)	(110)	n.m.
Dividends paid to shareholders	-	-	-	-	n.m.
Net debt	1,552	2,357	2,392	840	54%
Net debt to RCA Ebitda <sup>1</sup>	1.10x	1.11x	0.96x	-0.14x	-0.13x

¹ Ratio considers the LTM Ebitda RCA (€2,501 m), which includes the adjustment for the impact from the application of IFRS 16 (€190 m).

# **Operating data**

		Quarter				
	1Q21	4Q21	1Q22	Var. YoY	% Var. YoY	
Average working interest production <sup>1</sup> (kboepd)	125.2	124.8	131.1	5.9	5%	
Average net entitlement production <sup>1</sup> (kboepd)	123.5	123.0	129.5	6.0	5%	
Realisations indicator <sup>2</sup> - Oil (USD/bbl)	-	-	102.2	n.m.	n.m.	
Realisations indicator <sup>2</sup> - Gas (USD/boe)	-	-	43.6	n.m.	n.m.	
Raw materials processed (mboe)	19.7	13.6	21.8	2.1	10%	
Galp refining margin (USD/boe)	1.9	5.5	6.9	5.0	n.m.	
Oil products supply <sup>3</sup> (mton)	3.6	3.7	3.9	0.3	9%	
NG/LNG supply & trading volumes <sup>3</sup> (TWh)	18.3	14.3	14.8	(3.5)	(19%)	
Sales of electricity from cogeneration (GWh)	330.8	119.0	112.8	(218)	(66%)	
Oil Products - client sales (mton)	1.3	1.8	1.7	0.3	25%	
Natural gas - client sales (GWh)	4,949.0	4,509.2	5,589.7	640.7	13%	
Electricity - client sales (GWh)	950.1	1,121.5	1,139.3	189	20%	
Gross renewable power generation (GWh)	191.5	213.2	243.4	52	27%	
Galp average solar generation sale price (EUR/MWh)	42.3	197.5	210.1	167.8	n.m.	

<sup>&</sup>lt;sup>1</sup> Includes natural gas exported; excludes natural gas used or reinjected.

# **Market indicators**

		Quarter					
	1Q21	4Q21	1Q22	Var. YoY	% Var. YoY		
Average exchange rate EUR:USD	1.20	1.14	1.12	(0.08)	-7%		
Average exchange rate EUR:BRL	6.60	6.38	5.87	(0.73)	-11%		
Dated Brent price (USD/bbl)	61.1	79.8	102.2	41.1	67%		
Heavy-light crude price spread <sup>1</sup> (USD/bbl)	(1.5)	(1.7)	(12.3)	10.9	n.m.		
Iberian MIBGAS natural gas price (EUR/MWh)	20.5	94.2	96.9	76.4	n.m.		
Dutch TTF natural gas price (EUR/MWh)	18.5	93.7	98.4	79.9	n.m.		
Japan/Korea Marker LNG price (EUR/MWh)	28.1	104.9	95.3	67.2	n.m.		
Iberian baseload pool price (EUR/MWh)	45.2	211.1	229.0	183.8	n.m.		
Iberian solar captured price (EUR/MWh)	42.7	202.2	218.6	175.9	n.m.		
Iberian oil market (mton)	12.6	15.7	14.5	1.9	15%		
Iberian natural gas market (TWh)	114.4	130.5	126.8	12.4	11%		

Source: Platts for commodities prices; MIBGAS for Iberian natural gas price; APETRO and CORES for Iberian oil market; REN and Enagás for Iberian natural gas market; OMIE and REE for Iberian pool price and solar capture price.

¹ Urals NWE dated for heavy crude; dated Brent for light crude.

<sup>&</sup>lt;sup>2</sup> Galp is now splitting oil and gas realisation indicators. The average oil & gas differential to Brent achieved in 1Q22 was \$6.2/boe (comparable to previous reporting). Oil realisation indicator is estimated based on the differential to the average Brent price of the period on each of Galp's oil cargoes were negotiated, deducted of logistic costs associated with its delivery. Gas realisation indicator represents the revenues collected from the equity gas sold during the period net of all gas delivery and treatment costs.

<sup>&</sup>lt;sup>3</sup> Includes volumes sold to the Commercial segment.





# 2. UPSTREAM

€m (RCA, except otherwise stated; unit figures based on total net entitlement production)

			Quarter	•	
	1Q21	4Q21	1Q22	Var. YoY	% Var. YoY
Average working interest production <sup>1</sup> (kboepd)	125.2	124.8	131.1	5.9	5%
Oil production (kbpd)	112.2	111.2	117.5	5.4	5%
Gas production (kboepd)	13.0	13.6	13.5	0.5	4%
Average net entitlement production <sup>1</sup> (kboepd)	123.5	123.0	129.5	6.0	5%
By product					
Oil production (kbpd)	110.5	109.4	116.0	5.5	5%
Gas production (kboepd)	13.0	13.6	13.5	0.5	4%
By country					
Angola	11.3	10.7	10.3	(1.0)	(9%)
Brazil	112.2	112.3	119.2	7.0	6%
Realisations indicators <sup>2</sup>					
Oil (USD/bbl)	-	-	102.2	n.m.	n.m.
Gas (USD/boe)	-	-	43.6	n.m.	n.m.
Royalties (USD/boe)	4.8	6.3	8.5	3.7	77%
Production costs (USD/boe)	1.8	1.4	2.4	0.6	32%
DD&A <sup>3</sup> (USD/boe)	13.7	13.7	12.7	(1.0)	(7%)
RCA Ebitda	438	593	803	364	83%
Depreciation, Amortisation and Impairments <sup>3</sup>	(126)	(145)	(248)	122	97%
Provisions	1	9	0	(1)	(85%)
RCA Ebit	314	456	555	241	77%
IFRS Ebit	340	457	555	215	63%
Adjusted operating cash flow	390	426	576	186	48%
Capex	149	145	129	(20)	(13%)

 $<sup>^{\</sup>mbox{\scriptsize 1}}$  Includes natural gas exported; excludes natural gas used or reinjected.

<sup>&</sup>lt;sup>2</sup> Galp is now splitting oil and gas realisations indicators. The average oil & gas differential to Brent achieved in 1Q22 was \$6.2/boe (comparable to previous reporting). Oil realisation indicator is estimated based on the differential to the average Brent price of the period on each of Galp's oil cargoes were negotiated, deducted of logistic costs associated with its delivery. Gas realisation indicator represents the revenues collected from the equity gas sold during the period net of all gas delivery and treatment costs.

<sup>&</sup>lt;sup>3</sup> Includes abandonment provisions. 4Q21 and 1Q22 unit figures exclude impairments of €49 m and €120 m, respectively, related with exploration and appraisal assets in Brazil. These have no impact on the 2022-25 business plan production.

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## First quarter 2022

#### **Operations**

Working interest (WI) production was up 5% YoY, to 131.1 kboepd, reflecting a lower concentration of planned maintenance activities. Natural gas accounted for 12% of WI production.

In Brazil, production increased 6% YoY to 119.2 kboepd, following an improvement in FPSO availability during the quarter. Angola WI production decreased YoY, from 13.0 kbpd to 11.9 kbpd.

The Group net entitlement (NE) production followed the production WI increase to 129.5 kboepd.

#### **Results**

RCA Ebitda was €803 m, up from €438 m YoY, reflecting a higher production and increased oil and gas realisations, supported by improved oil trading conditions and new equity gas contracts. OCF was €576 m, compared to €390 m in 1Q21.

Production costs were €25 m, higher YoY. In unit terms, and on a net entitlement basis, production costs were \$2.4/boe. As per the application of IFRS 16, the production costs exclude the amounts related with IFRS16 leases, which accounted for €34 m during the period.

Upstream hedging operations covered 1.3 mbbl of Galp's oil production in the period, resulting in a -€26 m contribution to Ebitda.

Amortisation and depreciation charges (including abandonment provisions) of  $\in$ 248 m, which includes impairments of  $\in$ 120 m related with exploration and appraisal assets in Brazil, with no impact on the 2022-25 business plan production. On a net entitlement basis, and excluding the impairments, DD&A was \$12.7/boe.

RCA Ebit was €555 m, up € 241 m YoY. IFRS Ebit amounted to €555 m.

# **Subsequent events**

#### Jaca exploration well spud (Block 6, São Tomé and Príncipe)

In April 2022, Galp and partners spudded the Jaca well in block 6, in offshore São Tomé and Príncipe, with drilling operations ongoing.

Jaca is an ultradeep water potential frontier exploration well, targeting a cretaceous play.





# 3. COMMERCIAL

€m (RCA, except otherwise stated)

		Quarter				
	1Q21	4Q21	1Q22	Var. YoY	% Var. YoY	
Commercial sales to clients						
Oil products (mton)	1.3	1.8	1.7	0.3	25%	
Natural Gas (GWh)	4,949	4,509	5,590	640.7	13%	
Electricity (GWh)	950	1,121	1,139	189	20%	
RCA Ebitda	69	59	56	(13)	(19%)	
Depreciation, Amortisation and Impairments	(25)	(27)	(25)	0	2%	
Provisions	(1)	(2)	(0)	(1)	(94%)	
RCA Ebit	44	30	31	(13)	(29%)	
IFRS Ebit	45	29	31	(14)	(32%)	
Adjusted operating cash flow	67	47	55	(12)	(17%)	
Capex	4	45	6	2	52%	

# First quarter 2022

# **Operations**

Oil products' sales increased 25% YoY to 1.7 mton, reflecting the demand recovery in Iberia from both B2C and B2B activities, namely in the aviation, bunkers and retail segments.

Natural gas volumes sold increased 13% YoY to 5.6 TWh, following the higher sales in the B2B segment and sales of electricity were 1,139 GWh, up 20% YoY.

At the end of the quarter, a total of 1,329 charging points were operating in Portugal and Spain.

#### **Results**

RCA Ebitda was €56 m, 19% lower YoY, despite the increase of oil volumes sold during the period, pressured by the price environment in Iberia, namely on gas and power activities. Additionally, starting this quarter, the Commercial segment includes the reallocation of growth platforms from the New Businesses division (decentralised energy and mobility management solutions). Operating Cash flow decreased 17% YoY to €55 m.

RCA Ebit was €31 m, whilst IFRS Ebit also amounted to €31 m.





# 4. INDUSTRIAL & ENERGY MANAGEMENT

€m (RCA, except otherwise stated)

			Quarter		
	1Q21	4Q21	1Q22	Var. YoY	% Var. YoY
Raw materials processed (mboe)	19.7	13.6	21.8	2.1	10%
Crude processed (mbbl)	16.8	10.2	17.7	0.9	5%
Galp refining margin (USD/boe)	1.9	5.5	6.9	5.0	n.m.
Refining cost (USD/boe)	1.8	3.8	2.0	0.2	11%
Oil products supply <sup>1</sup> (mton)	3.6	3.7	3.9	0.3	9%
NG/LNG supply & trading volumes <sup>1</sup> (TWh)	18.3	14.3	14.8	(3.5)	(19%)
Trading (TWh)	8.3	6.6	6.1	(2.2)	(26%)
Sales of electricity from cogeneration (GWh)	331	119	113	(218)	(66%)
RCA Ebitda	(6)	5	2	7	n.m.
Depreciation, Amortisation and Impairments	(61)	(56)	(50)	(10)	(17%)
Provisions	(0)	(3)	(2)	2	n.m.
RCA Ebit	(67)	(55)	(51)	(16)	(23%)
IFRS Ebit	49	(17)	124	75	n.m.
Adjusted operating cash flow	(9)	12	(1)	(8)	(86%)
Capex	7	34	7	0	1%

<sup>&</sup>lt;sup>1</sup> Includes volumes sold to the Commercial segment.

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## First quarter 2022

### **Operations**

Raw materials processed in the quarter were 21.8 mboe, higher 10% YoY, as the system operated under normal conditions during the period, whilst 1Q21 performance reflected some operational restrictions.

Supply & trading volumes of NG/LNG decreased 19% YoY to 14.8 TWh, limited by the European and Iberian gas environment conditions.

Sales of electricity to the grid from the cogeneration plants were down 66% YoY to 113 GWh, given the lower contribution from Matosinhos' cogeneration and throughput reduction in one of Sines' cogeneration units during part of the quarter.

#### **Results**

RCA Ebitda for Industrial & Energy Management was  $\le 2$  m, slightly up YoY, as the strong Industrial performance was offset by a c. $\le 90$  m impact from the lag in pricing formulas for oil products supply. OCF of  $\le 1$  m, also reflecting the lower dividends from associates related with Galp's stake in Europe Maghreb Pipeline Limited (EMPL), which expired in October 2021.

The Industrial segment contribution, which includes refining, cogeneration and logistics activities, increased YoY, reflecting the improved refining performance.

Galp's refining margin was up YoY from \$1.9/boe to \$6.9/boe, following the robust international refining environment, namely on middle distillates cracks.

Refining costs were €39 m, or \$2.0/boe in unit terms, up 11% YoY. Refining margin hedging operations had a -€5 m contribution to Ebitda.

RCA Ebit was -€51 m, whilst IFRS Ebit was €124 m given the negative inventory effects.

# **Other highlights**

#### FID of a 2 MW green hydrogen project, in Sines

In March, Galp sanctioned the development of its green hydrogen pilot unit, a 2 MW electrolyser located in the Sines refinery, which will accelerate the Company's learning curve. The technology selected was PEM (polymer electrolyte membrane) and the system will be integrated with the refinery, allowing to start replacing the current hydrocarbon based hydrogen production.





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# 5. RENEWABLES & NEW BUSINESSES

€m (RCA, except otherwise stated)

		Quarter					
	1Q21	4Q21	1Q22	Var. YoY	% Var. YoY		
Renewable power generation (GWh)							
Gross	191	213	243	52	27%		
Net to Galp	141	157	180	39	27%		
Galp average solar generation sale price (EUR/MWh)	42.3	197.5	210.1	167.8	n.m.		
Consolidated Indicators							
RCA Ebitda	(2)	2	(1)	(2)	(73%)		
RCA Ebit	(3)	1	(1)	(2)	(66%)		
IFRS Ebit	(3)	1	(1)	(2)	(66%)		
Adjusted operating cash flow	(2)	1	(1)	(2)	(74%)		
Equity Capex	15	24	39	24	n.m.		

		Quarter						
	1Q21	4Q21	1Q22	Var. YoY	% Var. YoY			
Renewables pro-forma - equity to Galp <sup>1</sup>								
Ebitda	2	29	30	28	n.m.			
Ebit	(3)	22	24	27	n.m.			
Renewables pro-forma adjusted operating cash flow	2	29	30	28	n.m.			

<sup>&</sup>lt;sup>1</sup> Pro-forma considers all Renewables projects as if they were consolidated according to Galp's equity stakes.

## First quarter 2022

#### **Operations**

Renewable installed capacity, on a 100% basis, increased to 1,012 MW, at the end of the quarter, after the start-up of 50 MW of new solar capacity in Spain in early March, from the portfolio of the joint venture with ACS, where Galp holds a 75,01% stake.

Renewable energy generation, on a 100% basis, amounted to 243 GWh, a 27% increase YoY, reflecting an improved operational performance and the new capacity online.

#### **Results**

Current renewable generation is entirely exposed to merchant conditions. Galp's average solar generation sale price was €210/MWh during the quarter, capturing the increase registered in the Iberian wholesale market prices.

Renewables & New Businesses RCA Ebitda of -€1 m in 1Q22 mostly includes G&A and corporate expenses, as all the renewables' projects under operation are not consolidated into Galp's accounts.

Renewables pro-forma Ebitda, which considers all renewable projects as if they were consolidated according to Galp's equity stakes, was €30 m, significantly higher YoY, capturing the strong power prices during the period and increased generation. Pro-forma OCF was also €30 m.

# **Other highlights**

# Expansion of renewables projects' funnel, adding 4.8 GW early-stage projects in Brazil

Galp agreed to acquire a 4.8 GW diversified portfolio of early stage renewable energy projects in Brazil, doubling its funnel of opportunities to 9.6 GW, across Brazil, Spain and Portugal.

The framework agreement comprises the acquisition of 19 projects to be developed by SER Energia, with total potential capacity of 4.6 GW, and a 216 MW cluster of three wind farms in Brazil's Northeast, to be developed by Casa dos Ventos. The transactions will become effective as the several parks advance through the respective development stages. No relevant upfront spending is expected, with investments subject to execution milestones.

#### Galp and Northvolt select Setúbal to build planned lithium conversion unit

Galp and Northvolt have selected the port city of Setúbal as the location for their Aurora lithium conversion plant, which aims to become a steppingstone for the development of an integrated lithium-battery value-chain in Europe. It is set to have an initial annual production capacity between 28 and 35 ktons of battery-grade lithium hydroxide. More information here.

	In Operation	Under Contruction	Under Development	Total
Galp Renewable capacity (MW)				
Gross	1,013	471	8,083	9,567
Spain	1,000	327	2,318	3,645
Portugal	12	144	351	507
Brazil	-	-	5,414	5,414
Equity to Galp (pro-forma)	756	405	7,677	8,838
Spain	750	261	1,912	2,923
Portugal	6	144	351	501
Brazil	-	-	5,414	5,414



**FINANCIAL DATA** 

# 6. FINANCIAL DATA

## **6.1 Income Statement**

€m (RCA, except otherwise stated)

			Quarter		
	1Q21	4Q21	1Q22	Var. YoY	% Var. YoY
Turnover	3,338	4,779	5,661	2,324	70%
Cost of goods sold	(2,411)	(3,769)	(4,326)	1,915	79%
Supply & Services	(356)	(448)	(458)	101	28%
Personnel costs	(70)	(81)	(81)	10	15%
Other operating revenues (expenses)	(0)	164	79	79	n.m.
Impairments on accounts receivable	0	(2)	(6)	(7)	n.m.
RCA Ebitda	499	644	869	370	74%
IFRS Ebitda	644	755	1,048	405	63%
Depreciation, Amortisation and Impairments	(216)	(233)	(329)	113	52%
Provisions	0	4	(2)	(2)	n.m.
RCA Ebit	284	415	538	254	90%
IFRS Ebit	427	452	709	281	66%
Net income from associates	(0)	27	26	26	n.m.
Financial results	(55)	(50)	(31)	(24)	(43%)
Net interests	(9)	(7)	(8)	(1)	(11%)
Capitalised interest	3	4	4	1	52%
Exchange gain (loss)	(16)	(18)	1	18	n.m.
Interest on leases (IFRS 16)	(19)	(20)	(19)	1	3%
Other financial costs/income	(14)	(8)	(10)	(4)	(31%)
RCA Net income before taxes and minority interests	228	392	532	304	n.m.
Taxes	(181)	(212)	(330)	149	83%
Taxes on oil and natural gas production <sup>1</sup>	(109)	(160)	(222)	114	n.m.
Non-controlling interests	(22)	(50)	(48)	26	n.m.
RCA Net income	26	130	155	129	n.m.
Special items	34	(89)	(320)	(354)	n.m.
RC Net income	60	41	(165)	(225)	n.m.
Inventory effect	101	65	152	51	50%
IFRS Net income	161	106	(14)	(175)	n.m.

<sup>&</sup>lt;sup>1</sup> Includes income taxes and taxes on oil and natural gas production, such as SPT payable in Brazil and IRP payable in Angola.

FIRST QUARTER 2022 RESULTS MAY 2022

# First quarter 2022

RCA Ebitda increased €370 m YoY to €869 m, driven by the stronger Upstream performance, supported by increased oil prices, and refining performance, following the supportive international refining environment. IFRS Ebitda amounted to €1,048 m, considering -€188 m of inventory effect and €9 m of special items.

RCA Ebit at €538 m, up YoY from €284 m, including an impairment of €120 m related with exploration and appraisal assets in Brazil. IFRS Ebit was €709 m.

Income from associated companies was €26 m, up YoY, reflecting the increased contribution of the renewables' joint ventures.

Financial results were -€31 m, mostly reflecting net interests and IFRS 16 leases. Mark-to-market swings are registered as special items.

RCA taxes increased YoY, from €181 m to €330 m, following the increased operational results, namely on Upstream.

Non-controlling interests of -€48 m, mostly attributed to Sinopec's stake in Petrogal Brasil.

RCA net income was €155 m. IFRS net income was -€14 m, with an inventory effect of €152 m and special items of -€320 m, which mainly includes mark-to-market swings from derivatives.

# **6.2 Capital Expenditure**

€m

	Quarter						
	1Q21	4Q21	1Q22	Var. YoY	% Var. YoY		
Upstream	149	145	129	(20)	(13%)		
Exploration and appraisal activities	-	-	-	-	n.m.		
Development and production activities	149	145	129	(20)	(13%)		
Commercial	4	45	6	2	52%		
Industrial & Energy Management	7	34	7	0	1%		
Renewables & New Businesses	15	24	39	24	n.m.		
Others	3	8	7	4	n.m.		
Capex (economic) <sup>1</sup>	178	256	188	10	6%		

<sup>&</sup>lt;sup>1</sup> Capex figures based in change in assets during the period.

# First quarter 2022

Capex totalled €188 m during the quarter.

Investments in the Upstream were mostly directed to projects under development in the Brazilian pre-salt, namely Bacalhau.

Commercial Capex was mainly allocated towards business transformation projects and, the retail segment in Portugal and Spain. Industrial & Energy Management Capex was directed to initiatives to improve the efficiency of the refining system.

Investments within the Renewables & New Businesses segment were mostly deployed towards the continued execution of the solar portfolio, which are net of project finance contributions.

# **6.3 Cash Flow**

# €m (IFRS figures)

		Quarter		
	1Q21	4Q21	1Q22	
RCA Ebitda	499	644	869	
Dividends from associates	48	8	-	
Taxes paid	(102)	(182)	(231)	
Adjusted operating cash flow	445	470	638	
Special items	11	19	(9)	
Inventory effect	133	92	188	
Changes in working capital	(212)	(520)	(625)	
o.w. derivatives' margin accounts	27	(161)	(224)	
Cash flow from operations	377	61	193	
Net capex <sup>1</sup>	195	(273)	(122)	
Net financial expenses	(36)	(4)	(23)	
IFRS 16 leases interest	(19)	(20)	(18)	
Free cash flow	518	(236)	30	
Dividends paid to non-controlling interest <sup>2</sup>	-	(120)	(110)	
Dividends paid to Galp shareholders	-	-	-	
Amortization of IFRS 16 leases principal	(27)	(31)	(27)	
Others	22	57	73	
Change in net debt	(513)	330	35	

<sup>&</sup>lt;sup>1</sup> 1Q21 includes the proceeds from the GGND stake sale of €343 m.

<sup>&</sup>lt;sup>2</sup> Mainly dividends paid to Sinopec.

# First quarter 2022

Galp's OCF¹ reached €638 m, up €193 m YoY, driven by the strong operational performance.

CFFO was down €184 m YoY to €193 m, reflecting a working capital build, impacted by the spike in commodities' prices, as well as a €224 m temporary increase in derivatives margin accounts to cover gas sourcing and supply prices.

Net Capex paid during the period was €122 m.

FCF was €30 m. Considering dividends' payments to non-controlling interests of €110 m and other adjustments, mostly related with the USD appreciation against the Euro and IFRS 16 lease amortisation, net debt increased €35 m in the period.

<sup>&</sup>lt;sup>1</sup> The OCF indicator represents a proxy of Galp's operational performance excluding inventory effects, working capital changes and special items. The reconciliation of this indicator with CFFO using IFRS is in chapter 6.3 Cash Flow.

## **6.4 Financial Position**

€m (IFRS figures)

	31 Mar. 2021	31 Dec. 2021	31 Mar. 2022	Var. vs 31 Mar. 2021	Var. vs 31 Dec. 2021
Net fixed assets	6,374	6,667	6,718	344	51
Rights of use (IFRS 16)	1,033	1,079	1,064	31	(14)
Working capital	916	1,879	2,504	1,589	625
Other assets/liabilities	(1,119)	(2,119)	(2,693)	(1,574)	(573)
Capital employed	7,204	7,506	7,594	390	88
Short term debt	84	1,305	2,374	2,290	1,070
Medium-Long term debt	3,207	2,995	2,655	(552)	(339)
Total debt	3,291	4,300	5,030	1,739	730
Cash and equivalents	1,739	1,942	2,638	899	696
Net debt	1,552	2,357	2,392	840	35
Leases (IFRS 16)	1,125	1,179	1,166	41	(13)
Equity	4,527	3,970	4,036	(491)	66
Equity, net debt and leases	7,204	7,506	7,594	390	88

On March 31, 2021, net fixed assets were €6,718 m, including work-in-progress of €1,879 m, mostly related to the Upstream business.

Other assets / liabilities increased €573 m compared to year end 2021, reflecting temporary impacts from the mark-to-market of natural gas derivatives. Equity was up €66 m from 31 December 2021, benefiting from the USD appreciation against the Euro, despite the dividends paid to minorities during the quarter.

#### 6.5 Financial debt

€m

	31 Mar. 2021	31 Dec. 2021	31 Mar. 2022	Var. vs 31 Mar. 2021	Var. vs 31 Dec. 2021
Cash and equivalents	1,739	1,942	2,638	899	696
Undrawn credit facilities	1,263	816	949	(314)	134
Bonds	2,412	2,421	2,801	389	381
Bank loans and other debt	879	1,879	2,228	1,349	349
Net debt	1,552	2,357	2,392	840	35
Leases (IFRS 16)	1,125	1,179	1,166	41	(13)
Net debt to RCA Ebitda <sup>1</sup>	1.10x	1.11x	0.96x	-0.1x	-0.1x

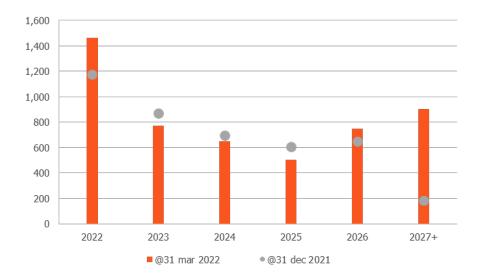
<sup>&</sup>lt;sup>1</sup> Ratio considers the LTM Ebitda RCA (€2,501 m), which includes the adjustment for the impact from the application of IFRS 16 (€190 m).

On March 31, 2021, net debt was €2,392 m, up €35 m QoQ, as the CFFO was impacted by a temporary build in working capital and including the dividends' payments to minorities. Net debt to RCA Ebitda decreased to 0.96x.

Excluding temporary impacts on working capital, related with margin accounts, net debt to RCA Ebitda at year end would be 0.62x.

At the end of the period, Galp's liquidity position was strengthened, with a  $\leqslant$ 829 m increase, to cope with the current volatility in the commodities market. Cash and equivalents reached  $\leqslant$ 2.6 bn, whilst unused credit lines were c. $\leqslant$ 0.9 bn, of which c.57% were contractually guaranteed.

# **Debt maturity profile (€ m)**



# **6.6 Reconciliation of IFRS and RCA figures**

## Ebitda by segment

€m

		1Q22						1Q21		
Ebitda IFRS	Inventory effect	RC Ebitda	Special items	RCA Ebitda		Ebitda IFRS	Inventory effect	RC Ebitda	Special items	RCA Ebitda
1,048	(188)	860	9	869	Galp	644	(133)	511	(11)	499
803	-	803	-	803	Upstream	465	-	465	(26)	438
56	0	56	-	56	Commercial	71	(1)	69	-	69
185	(193)	(8)	9	2	Ind. & Energy Management	111	(132)	(21)	15	(6)
(1)	-	(1)	-	(1)	Renewables & New Businesses	(2)	-	(2)	-	(2)
5	4	10	-	10	Outros	(0)	-	(0)	0	(0)

# Ebit by segment

		1Q22						1Q21		
Ebit IFRS	Inventory effect	RC Ebitda	Special items	RCA Ebitda		Ebitda IFRS	Inventory effect	RC Ebitda	Special items	RCA Ebitda
709	(188)	520	18	538	Galp	427	(133)	294	(11)	284
555	-	555	-	555	Upstream	340	-	340	(26)	314
31	0	31	-	31	Commercial	45	(1)	44	-	44
124	(193)	(69)	18	(51)	Ind. & Energy Management	49	(132)	(83)	16	(67)
(1)	-	(1)	-	(1)	Renewables & New Businesses	(3)	-	(3)	-	(3)
0	4	5	-	5	Outros	(4)	-	(4)	-	(4)

# **6.7 Special items**

		Quarter				
	1Q21	4Q21	1Q22			
Items impacting Ebitda	(11)	(19)	9			
Termination agreement for service and equipment (P-71)	(26)	(0)	-			
Matosinhos Refinery	15	(19)	9			
Items impacting non-cash costs	1	74	9			
Matosinhos Refinery	1	74	9			
Items impacting financial results	(61)	44	421			
Gains/losses on financial investments (GGND)	10	1	-			
MTM of derivatives and FX from natural gas derivatives	(71)	44	421			
Items impacting taxes	31	(8)	(136)			
Taxes on special items	24	(24)	(93)			
BRL/USD FX impact on deferred taxes in Brazil	(3)	8	(56)			
Energy sector contribution taxes	10	8	13			
Non-controlling interests (Unitisation and FX on deferred taxes Brazil)	6	(2)	17			
Total special items	(34)	89	320			

# **6.8 IFRS consolidated income statement**

		Quarter	
	1Q21	4Q21	1Q22
Sales	3,214	4,641	5,548
Services rendered	124	138	114
Other operating income	68	170	139
Operating income	3,406	4,949	5,800
Inventories consumed and sold	(2,280)	(3,657)	(4,142)
Materials and services consumed	(362)	(456)	(460)
Personnel costs	(78)	(75)	(82)
Impairments on accounts receivable	0	(2)	(6)
Other operating costs	(42)	(5)	(61)
Operating costs	(2,762)	(4,194)	(4,752)
Ebitda	644	755	1,048
Depreciation, Amortisation and Impairments	(217)	(237)	(338)
Provisions	(0)	(66)	(2)
Ebit	427	452	709
Net income from associates	(10)	27	26
Financial results	15	(93)	(453)
Interest income	4	5	7
Interest expenses	(13)	(13)	(15)
Capitalised interest	3	4	4
Interest on leases (IFRS 16)	(19)	(20)	(19)
Exchange gain (loss)	17	(15)	1
Mark-to-market of derivatives	37	(46)	(421)
Other financial costs/income	(15)	(8)	(10)
Income before taxes	433	385	282
Taxes <sup>1</sup>	(225)	(223)	(211)
Energy sector contribution taxes <sup>2</sup>	(19)	(8)	(19)
Income before non-controlling interests	189	154	52
Income attributable to non-controlling interests	(28)	(48)	(65)
Net income	161	106	(14)

 $<sup>^1</sup>$  Includes SPT payable in Brazil and IRP payable in Angola.  $^2$  Includes 68 m, 65 m and 66 m related to CESE I, CESE II and FNEE, respectively, during 1Q22.

# **6.9 Consolidated financial Position**

		31 Mar. 2021	31 Dec. 2021	31 Mar. 2022
Assets				
Tangible fixed assets		5,102	5,169	5,155
Goodwill		86	85	88
Other intangible fixed assets		552	645	605
Rights of use (IFRS 16)		1,033	1,079	1,064
Investments in associates		355	389	451
Receivables		268	294	273
Deferred tax assets		548	485	449
Financial investments		459	559	774
	Total non-current assets	8,402	8,703	8,860
Inventories <sup>1</sup>		798	1,007	1,296
Trade receivables		922	1,381	1,775
Other receivables		595	885	1,108
Financial investments		238	992	1,598
Current Income tax recoverable		47	139	107
Cash and equivalents		1,739	1,942	2,638
	Total current assets	4,339	6,346	8,521
	Total assets	12,741	15,050	17,381

<sup>&</sup>lt;sup>1</sup> Includes €71 m of stocks made on behalf of third parties as of 31 March 2022.

CITI				
		31 Mar. 2021	31 Dec. 2021	31 Mar. 2022
Equity				
Share capital		829	829	829
Share premium		82	82	82
Reserves		1,168	1,327	1,429
Retained earnings		1,281	810	813
Net income		161	4	(14)
	Total equity attributable to equity holders of the parent	3,521	3,052	3,140
Non-controlling interests		1,006	918	896
	Total equity	4,527	3,970	4,036
Liabilities				
Bank loans and overdrafts		795	824	804
Bonds		2,412	2,171	1,851
Leases (IFRS 16)		938	1,015	1,009
Other payables		100	95	99
Retirement and other benefit obligations		374	300	293
Deferred tax liabilities		597	653	494
Other financial instruments		44	136	260
Provisions		1,054	1,209	1,272
	Total non-current liabilities	6,315	6,403	6,083
Bank loans and overdrafts		84	1,055	1,424
Bonds		-	250	950
Leases (IFRS 16)		187	164	157
Trade payables		715	811	1,472
Other payables		798	1,328	1,313
Other financial instruments		114	1,069	1,946
	Total current liabilities	1,899	4,677	7,263
	Total liabilities	8,214	11,080	13,345
	Total equity and liabilities	12,741	15,050	17,381



FIRST QUARTER 2022 RESULTS

# 7. BASIS OF REPORTING

Galp's consolidated financial statements have been prepared in accordance with IFRS. The financial information in the consolidated income statement and in the consolidated financial position is reported for the quarters ended on March 31 and December 31, 2022, and March 2021.

Galp's financial statements are prepared in accordance with IFRS, and the cost of goods sold is valued at weighted-average cost. When goods and commodity prices fluctuate, the use of this valuation method may cause volatility in results through gains or losses in inventories, which do not reflect the Company's operating performance. This is called the inventory effect.

Other factors that may affect the Company's results, without being an indicator of its true performance, are set as special items.

For the purpose of evaluating Galp's operating performance, RCA profitability measures exclude special items and the inventory effect, the latter because the cost of goods sold and materials consumed has been calculated according to the Replacement Cost (RC) valuation method.

Following the decision to discontinue the Matosinhos refinery, the Company is now booking all Matosinhos related activities as a special item, in order to provide a better proxy of Galp's refining operations going forward.

From 1Q21 onwards mark-to-market swings related with derivative hedges to cover client positions, which have no direct translation into operational results, are considered as special items. No adjustments were made in the reported figures from previous periods.

With regards to risks and uncertainties, please read Part I - C. III Internal control and risk management (page 45) of Corporate Governance Report 2021, here.

FIRST QUARTER 2022 RESULTS

# 8. **DEFINITIONS**

#### Replacement cost (RC)

According to this method of valuing inventories, the cost of goods sold is valued at the cost of replacement, i.e. at the average cost of raw materials of the month when sales materialise irrespective of inventories at the start or end of the period. The Replacement Cost Method is not accepted by the IFRS and is consequently not adopted for valuing inventories. This method does not reflect the cost of replacing other assets.

#### Replacement cost adjusted (RCA)

In addition to using the replacement cost method, RCA items exclude special items such as mark-to-market of derivatives hedges, capital gains or losses on the disposal of assets, extraordinary taxes, impairment or reinstatement of fixed assets and environmental or restructuring charges which may affect the analysis of the Company's P&L metrics and do not reflect its operational performance.

#### **Acronyms**

%: Percentage

ACS: Actividades de Construccion Y Servicios SA

**APETRO**: Associação Portuguesa de Empresas Petrolíferas (Portuguese association of oil companies)

**B2B:** Business to business **B2C:** Business to consumer

**bbl**: barrel of oil **bn**: billion

boe: barrels of oil equivalent

**BRL**: Brazilian real

c.: circa

CO2: Carbon dioxide

**COD:** Commercial Operation Date

Capex: Capital expenditure

CESE: Contribuição Extraordinária sobre o Sector Energético (Portuguese Extraordinary

Energy Sector Contribution) **CFFO**: Cash flow from operations **COD**: Commercial Operation Date

**COFINS:** Contribution for the Financing of Social Security

**CMVM:** Portuguese Securities Market Commission **CORES:** Corporación de Reservas Estratégicas de

Produtos Petrolíferos (Spain)

**d:** day

DD&A: Depreciation, Depletion and Amortisation

**Ebit**: Earnings before interest and taxes

Ebitda: Ebit plus depreciation, amortisation and provisions

EMPL: Europe Magreb Pipeline, Ltd

**EUR/€**: Euro

FCC: Fluid Catalytic Cracker

FCF: Free Cash Flow

**FID:** Final Investment Decision **FLNG:** Floating liquified natural gas

**FNEE**: Fondo Nacional de Eficiência Energética (Spain) **FPSO**: Floating, production, storage and offloading unit

Galp, Company or Group: Galp Energia, SGPS, S.A., subsidiaries and participated

companies

**GGND**: Galp Gás Natural Distribuição, S.A. **GSBV**: Galp Sinopec Brazil Services

**GW:** Gigawatt **GWh:** Gigawatt hour

**I&EM:** Industrial & Energy Management **IAS:** International Accounting Standards

**IRC:** Income tax

**IFRS**: International Financial Reporting Standards **IRP**: Oil income tax (Oil tax payable in Angola) **ISP**: Payments relating to tax on oil products

**kboepd**: thousands of barrels of oil equivalent per day

**kbpd**: thousands of barrels of oil per day

**LNG**: liquefied natural gas **LTM**: last twelve months

m: million

MIBGAS: Iberian Market of Natural Gas

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# FIRST QUARTER 2022 RESULTS

**mbbl**: million barrels of oil

**mboe**: million barrels of oil equivalent **mbtu**: million British thermal units

mm³: million cubic metres
MTM: Mark-to-Market
mton: million tonnes
MW: Megawatt

**MWh:** Megawatt-hour **NE:** Net entitlement **NG:** natural gas

**n.m.**: not meaningful

**NWE:** Northwestern Europe

**OCF:** Adjusted Operating Cash Flow

**PV:** photovoltaic

**p.p.**: percentage point

Q: Quarter

QoQ: Quarter-on-quarter

**R&NB:** Renewables & New Businesses

**REN:** Rede Eléctrica Nacional

**RC**: Replacement Cost

RCA: Replacement Cost Adjusted SPA: Sale and purchase agreement SPT: Special participation tax

ton: tonnes

**TTF:** Title transfer facility **TWh:** Terawatt-hour

**UA:** Unitisation Agreements

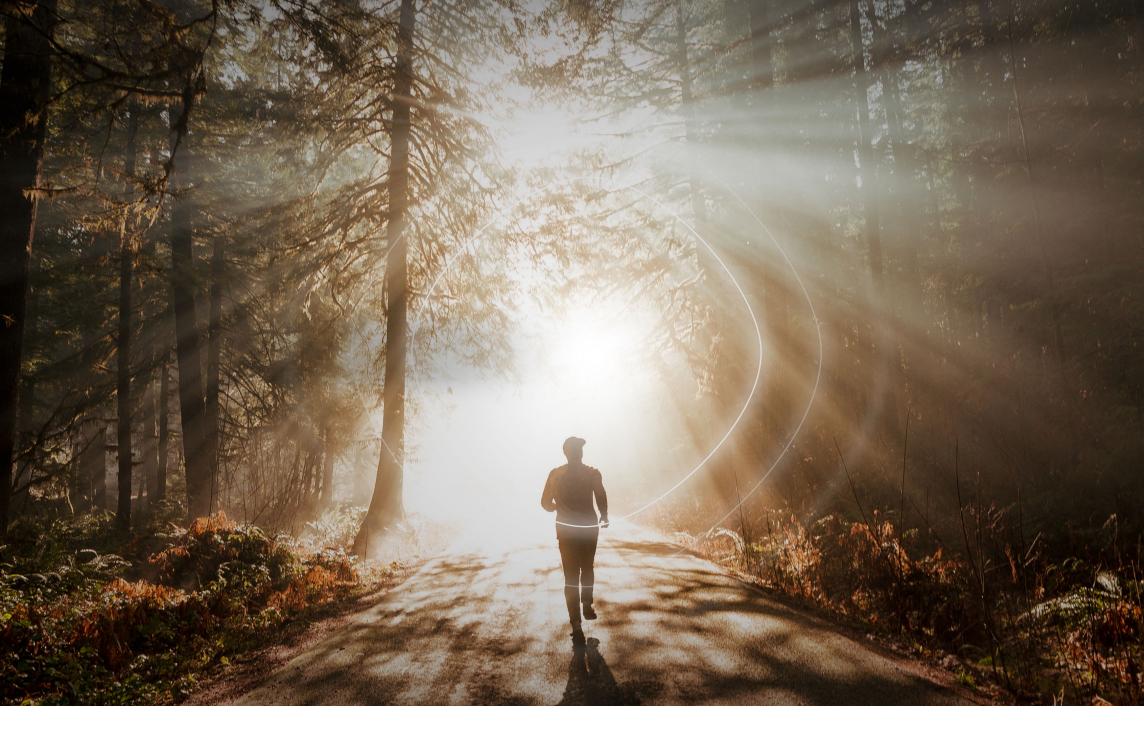
**U.S.:** United States

**UOP:** Units of production

**USD/\$**: Dollar of the United States of America

Var.: Variation

**WI**: working interest **YoY**: year-on-year



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