

# Trading Update – Fourth Quarter 2019

January 28, 2020



This trading update aims to provide the macroeconomic, operational and trading conditions experienced by Galp during the fourth quarter of 2019.

Margins, prices, production and other data referred to below are averages for the period and currently provisional. All such data is subject to change and may differ from the final numbers, which will be reported on February 18.

## Market Indicators

	4Q18	3Q19	4Q19	Var. YoY	Var. QoQ
Exchange rate (EUR/USD)	1.14	1.11	1.11	(3%)	(0%)
Dated Brent price (USD/bbl)	68.8	62.0	63.1	(8%)	2%
Japan/Korea Marker LNG price (USD/mmbtu)	10.0	4.7	5.8	(42%)	23%
Iberian MIBGAS natural gas price (EUR/MWh)	26.1	12.6	12.8	(51%)	2%
Dutch TTF natural gas price (EUR/MWh)	24.7	10.2	12.6	(49%)	24%

Source: Platts/MIBGAS

## Exploration & Production

	4Q18	3Q19	4Q19	Var. YoY	Var. QoQ
Working interest production (kboepd)	113.1	125.5	136.9	21%	9%
Oil production (kbpd)	99.8	111.0	121.8	22%	10%
Net entitlement production (kboepd)	111.7	124.0	135.1	21%	9%
Angola (kbpd)	8.9	12.7	13.3	50%	5%
Brazil (kboepd)	102.9	111.3	121.8	18%	9%

- Higher working interest production, benefiting from the ramp-up of Lula North FPSO, with the 4<sup>th</sup> producer connected in the quarter, and the start-up of the unit allocated to Berbigão-Sururu in November. There was no relevant maintenance during the period, with the remaining units in Brazil producing close to plateau levels.
- Production in Angola continued to benefit from the ramp-up in block 32.

# Trading Update – Fourth Quarter 2019

January 28, 2020



## Refining & Marketing

	4Q18	3Q19	4Q19	Var. YoY	Var. QoQ
Raw materials processed (mmboe)	19.3	20.6	26.5	38%	29%
Galp refining margin (USD/boe)	4.3	3.9	3.3	(24%)	(15%)
Refined product sales (mton)	3.6	3.9	4.2	18%	8%
Sales to direct clients (mton)	2.2	2.3	2.0	(5%)	(9%)

- Refining raw materials processed are higher both QoQ and YoY, as comparable periods were impacted by planned maintenance works and operational restrictions.

## Gas & Power

	4Q18	3Q19	4Q19	Var. YoY	Var. QoQ
NG/LNG total sales volumes (mm <sup>3</sup> )	1,725	1,803	1,992	16%	10%
Sales to direct clients (mm <sup>3</sup> )	1,181	1,131	1,224	4%	8%
Trading (mm <sup>3</sup> )	544	673	768	41%	14%

- Higher total sales of NG/LNG, mainly driven by the significant increase in network trading sales YoY, but also supported by higher sales to direct clients, mostly to the industrial segment.

## Results presentation

The 4Q19 results will be disclosed to the market on February 18, before the opening of Euronext Lisbon.

On that day, the Company will hold its Capital Markets Day 2020 in London, during which the management will present a strategic update and financial outlook, together with the 2019 full year results. A webcast of the event will be available.

### Galp Energia, SGPS, S.A.

#### Investor Relations

Pedro Dias, Head  
Otelo Ruivo, IRO  
Inês Clares Santos  
João G. Pereira  
Teresa Rodrigues

Contacts:  
Tel: +351 21 724 08 66  
Fax: +351 21 724 29 65

Address:  
Rua Tomás da Fonseca,  
Torre A, 1600-209 Lisboa, Portugal

Website: [www.galp.com](http://www.galp.com)  
Email: [investor.relations@galp.com](mailto:investor.relations@galp.com)

Reuters: GALP.LS  
Bloomberg: GALP PL

*This announcement may include forward-looking statements. Forward-looking statements are statements other than in respect of historical facts and accordingly actual events or results may differ materially from those expressed or implied by such forward-looking statements. Important factors that may cause actual results to differ from forward-looking statements are referred in the Annual Accounts Report of Galp for the year ended 31 December 2018. Galp does not intend to, and expressly disclaims any duty, undertaking or obligation to, make or disseminate any supplement, amendment, update or revision to any of the information, opinions or forward-looking statements contained in this announcement to reflect any change in events, conditions or circumstances.*