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29 April 2013

Results

FIRST QUARTER 2013

An integrated energy player focused on exploration and production

Dow Jones Sustainability Indexes
Member 2012/13

Key highlights

Strategy execution update

Business overview

Final remarks

Appendix

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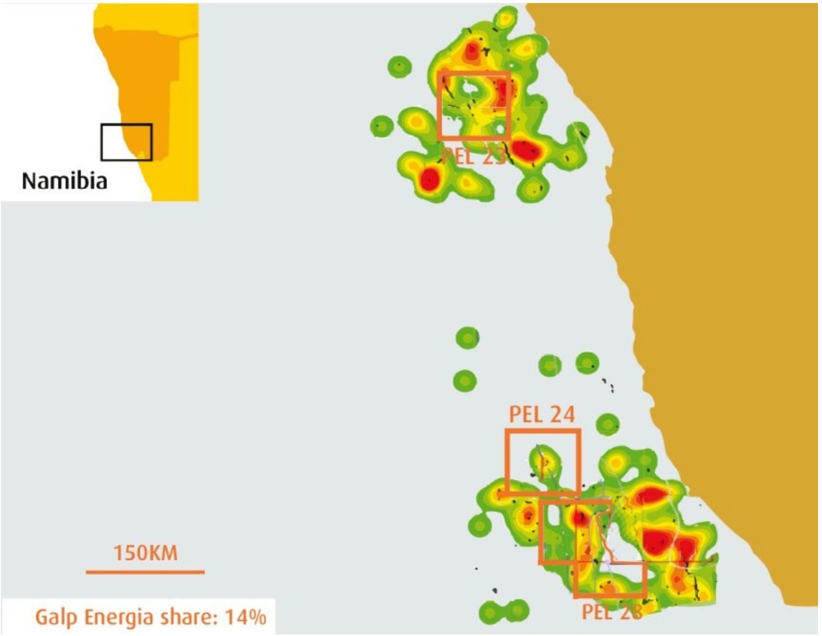
Key highlights

- Ongoing exploration campaign, namely in Potiguar and in Namibia
- Focus on mitigating execution risk, with two additional FPSO contracted for Lula field
- FPSO Cidade de Paraty already located in Lula NE, on track to start production by the beginning of June
- Ebitda in 1Q13 of €253 m, up 24% YoY, mainly driven by improved refining environment and strong LNG trading activity

Currently drilling the first exploration well in Namibia

Namibia: hydrocarbon seepage map

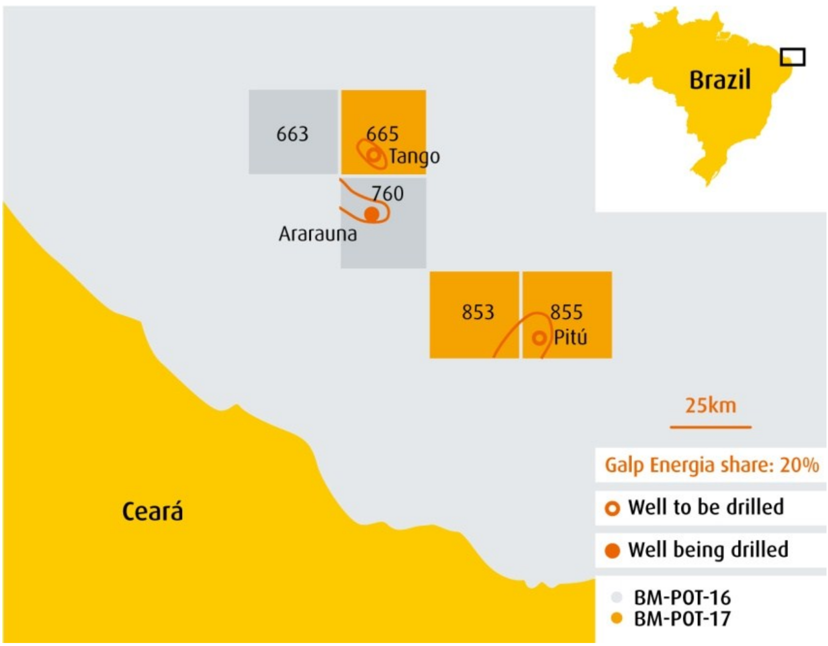


- Wingat prospect at the Walvis basin started to be drilled on March 26, and results are expected until the end of the 2Q13
- Material 2013 exploration campaign with combined gross potential of c.8 bn bbl[1] recoverable resources
- Drilling to proceed at the Moosehead and Murombe prospects, all the targets being independent

[1]Mean estimate unrisked exploration resources as certified by DeGolyer and MacNaughton @ 31.12.2012

Drilling the first exploration well at the Brazilian Equatorial margin

Potiguar



- Drilling of the Araraúna prospect in Potiguar started on February 11, targeting the Cretaceous interval
- Results expected at the end of the quarter, with potential to open a new play-fairway
- Two additional exploration wells expected to be drilled in that basin during 2013, with rigs already secured

Drilling at the Agulha-1 oil prospect expected to start in May

Mozambique

- Agulha-1 (former K Bulge) prospect is the first exploration well targeting oil, and results are expected until early 3Q13
- Drilling at the South to start in May following conclusion of appraisal campaign at the Mamba/Coral complex
- Several follow-ups to test in case of success in Agulha-1

Carrying a promising exploration and appraisal drilling campaign

Galp Energia 2013 drilling schedule

Area	Target	Interest	E/ A	Spud date	Duration (# days)	Well status
Brazil*						
Lula	Lula West-2	10%	A	**4Q12**	-	Concluded
Iara	Iara West-2	10%	A	**4Q12**	150	In progress
Iara	Iara HA	10%	A	**4Q13**	120	-
BM-S-8	Carcará (extension)	14%	A	**4Q13**	150	-
BM-S-24	Bracuhy	20%	E	**2Q13**	150	-
Campos	Obsidiana	15%	E	**2Q13**	120	-
Potiguar	Araraúna	20%	E	**1Q13**	120	In progress
Potiguar	Tango	20%	E	**2Q13**	120	-
Potiguar	Pitú	20%	E	**4Q13**	120	-
Mozambique						
Rovuma	Mamba South-3	10%	A	**1Q13**	-	Concluded
Rovuma	Agulha -1 (K Bulge)	10%	E	**2Q13**	60	-
Namibia						
PEL 23	Wingat	14%	E	**1Q13**	90	In progress
PEL 24	Moosehead	14%	E	**2Q13**	90	-
PEL 23	Murombe	14%	E	**3Q13**	90	-
Angola						
Block 14	Menongue	9%	A	**4Q13**	60	-
Block 32	Cominhos-2	5%	E	**3Q13**	60	-
Block 32	B-11	5%	A	**4Q13**	60	-

*Petrogal Brasil: 70% Galp Energia; 30% Sinopec

E: Exploration well; A: Appraisal well

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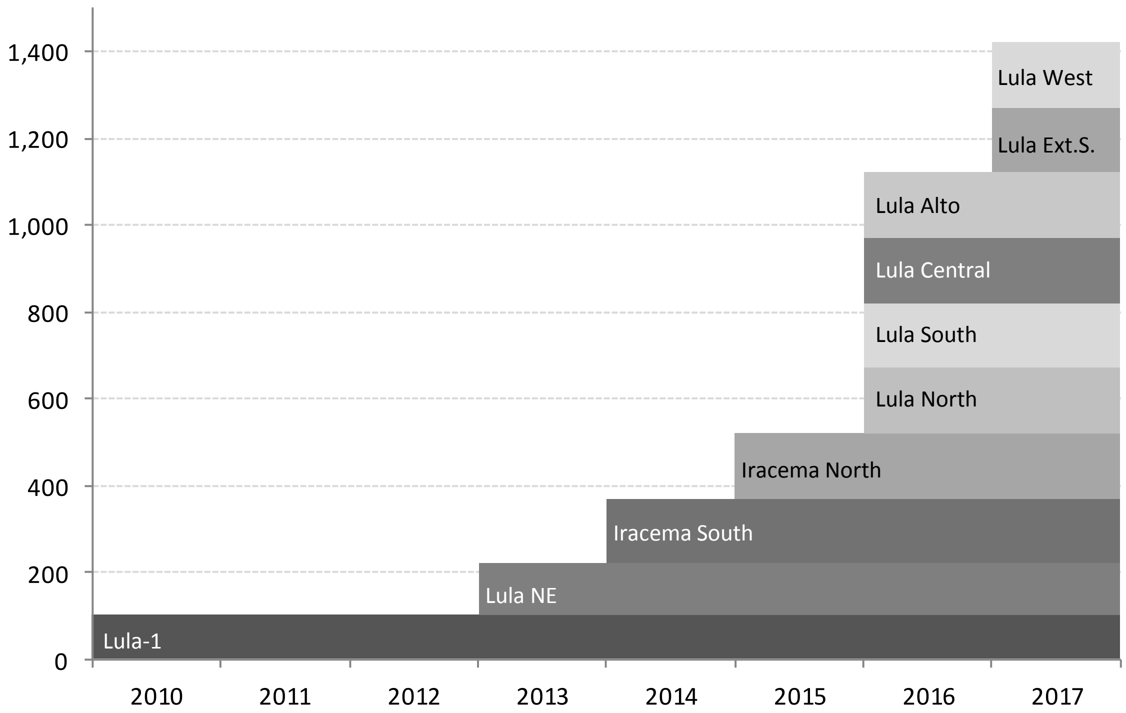
Continuously reinforcing confidence on Lula development project

Lula/Iracema planned installed capacity (kbopd)



- Two additional FPSO contracted on the international market to start producing by 2016
- First six FPSO leased and subsequent four acquired with diversified local and international suppliers
- All required infrastructure and equipment is contracted and secured, namely FPSO, drilling rigs, risers and christmas trees

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Lula field, with second FPSO on track for first oil in early June

FPSO Cidade de Paraty (120 kbopd)

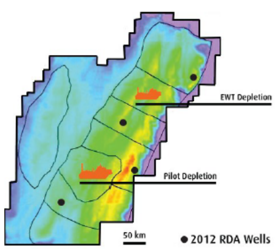
- FPSO Cidade de Paraty is already on location being moored, after it passed on all standard safety tests
- Production to start through one producing well, and two more wells to be connected until the end of the year
- Production ramp-up period of this unit is estimated at 18 months, and 2013 exit production rate expected at c.75 kboepd

Testing WAG performance in Lula field

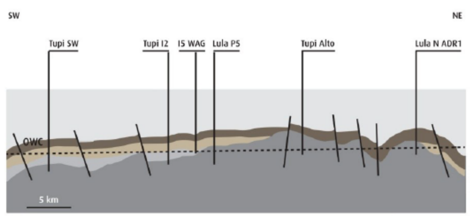
CMD 2013: Lula/Iracema - Recovery factor

Recovery factor increased from 23% to 28% so far

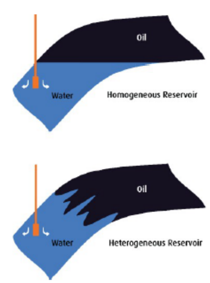
2012 RDA wells	Lula geological cross section	Schematic water front displacement



RDA wells evaluated peripheral connectivity



Continuity confirmed



Homogeneous displacement improves recovery expectations

- Recovery factor in Lula/Iracema fields recently revised upwards from 23% to 28%
- Starting to test the WAG mechanism with FPSO Cidade de Angra dos Reis in May
- WAG performance expected to improve reservoir management and further increase recovery factor

New units at the Sines refinery operating steadily

New units at the Sines refinery

- Gradual start-up of new units constraining margin capture in 1Q13
- Hydrocraker currently operating at full capacity
- Refining system ready to increase profitability from 2Q13 onwards, considering the international market dynamics

Key highlights

Strategy execution update

Business overview

Final remarks

Appendix

Ebitda in Q1 of €253 m, up 24% YoY

Profit & Loss (€ m)

	1Q13	1Q12	YoY	QoQ
Turnover	**4,471**	4,795	(7%)	+6%
Ebitda	**253**	204	+24%	+8%
E&P	**91**	88	+4%	+19%
R&M	**59**	32	+82%	(26%)
G&P	**102**	83	+23%	+18%
Ebit	**148**	99	+49%	+1%
Associates	**18**	20	(13%)	+8%
Financial results	**(37)**	(45)	+17%	(0%)
Taxes	**(40)**	(23)	+74%	+42%
Minority interests	**(13)**	(2)	n.m.	(0%)
Net Profit	**75**	50	+51%	(10%)
Net Profit (IFRS)	**62**	172	(64%)	n.m.

- Ebitda increase mainly driven by positive improvement in refining and LNG trading activities
- Financial results benefited from lower average net debt YoY
- Higher minorities following the capital increase subscribed by Sinopec in Petrogal Brasil

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Solid gearing maintained

Balance sheet (€ m)

	Mar.2013	Dec.2012	Mar - Dec
Fixed assets	**6,862**	**6,599**	+263
Work in progress	**2,803**	**2,655**	+148
Other assets (liabilities)	**(551)**	**(451)**	(100)
Loan to Sinopec[1]	**960**	**931**	+29
Working capital[1]	**1,552**	**1,324**	+228
Capital employed	**8,824**	**8,403**	+421
Net debt	**1,887**	**1,697**	+189
Equity	**6,938**	**6,706**	+232
Net Debt + Equity	**8,824**	**8,403**	+421

- Fixed assets increase driven by investment in the upstream activities
- Net debt increased on the back of capex execution and working capital investment
- Net debt of €0.9 bn considering loan to Sinopec as cash and equivalents, with an implicit net debt to Ebitda of 0.9x

[1] At 31 December 2012, the loan amount to Sinopec changed from €918 m to €931 m, in order to include the amount of that loan accounted for as short term that was previously accounted under working capital, which changed from €1,338 m to €1,324 m.

Short term outlook

- 2Q13 working interest production targeted at c.22 kboepd, as FPSO Cidade de Angra dos Reis undergoes maintenance work

- Upgrade project full contribution expected in the 2Q, as the hydrocracking complex operates steadily

- Iberian economic environment still impacting demand of oil products

- NG supply continuing to benefit from strong LNG trading activity

Key highlights

Strategy execution update

Business overview

Final remarks

Appendix

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Final remarks

- Exploration campaign to proceed in other areas, namely Agulha-1 in Mozambique and Bracuhy in Santos basin
- Second FPSO at Lula field begins production at the beginning of June, contributing to relevant production growth in 2H 2013
- Enhanced oil recovery techniques to be tested with WAG starting in May
- Earnings of downstream and gas businesses to benefit from refining upgrade and strong LNG trading activity

Key highlights

Strategy execution update

Business overview

Final remarks

Appendix

Net entitlement production up 21% YoY in 1Q13

Main E&P data

		1Q13	1Q12	YoY	QoQ
Working interest production	kboepd	**23.5**	22.6	+4%	+1%
Net entitlement production	kboepd	**20.1**	16.5	+21%	+14%
Angola	kbopd	**8.2**	8.7	(6%)	+19%
Brazil	kboepd	**11.9**	7.9	+51%	+10%
Realised sale price	USD/boe	**90.3**	106.8	(15%)	(9%)
OPEX/net entitlement production	USD/boe	**11.2**	17.2	(35%)	(40%)
Ebitda	€ m	**91**	88	+4%	+19%
Ebit	€ m	**60**	53	+13%	(16%)
CAPEX	€ m	**154**	135	+14%	(28%)

- Lula-1 project drove production growth with an average production of 11.5 kboepd
- Angola production declined due to the maturity of the fields and to maintenance activities in BBLT
- Unit opex already reflects improved efficiency in Brazil with FPSO Cidade Angra dos Reis running at full capacity

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Improved refining activity driving 82% increase in R&M Ebitda

Main R&M data

		1Q13	1Q12	YoY	QoQ
Galp Energia refining margin	USD/bbl	**1.8**	0.8	n.m.	+92%
Refining cash cost	USD/bbl	**2.6**	2.2	+16%	(4%)
Crude processed	mbbl	**21.5**	20.3	+6%	+15%
Total refined product sales	mton	**4.1**	4.2	(4%)	+3%
Sales to direct clients	mton	**2.4**	2.6	(9%)	(2%)
Exports [(1)]	mton	**1.0**	0.9	+17%	+33%
Ebitda	€ m	**59**	32	+82%	(26%)
Ebit	€ m	**0**	(26)	n.m.	(98%)
CAPEX	€ m	**32**	35	(9%)	(52%)

- Refining business benefited from improved refining margins and higher crude volumes processed
- Hydrocracker contribution to refining margin still limited due to stabilisation process during the quarter
- Sales to direct clients continued to be impacted by negative Iberian macro environment

[1] Exports outside Iberia

LNG trading volumes increased by 15% YoY

Main G&P data

		1Q13	1Q12	YoY	QoQ
NG supply total sales volumes	mm^3	**1,721**	**1,725**	(0%)	+10%
Sales to direct clients	mm^3	**1,075**	**1,165**	(8%)	+8%
Electrical	mm^3	**199**	**368**	(46%)	(21%)
Industrial	mm^3	**619**	**558**	+11%	+13%
Residential	mm^3	**222**	**213**	+4%	+39%
Trading	mm^3	**646**	**560**	+15%	+15%
Sales of electricity to the grid	GWh	**468**	**320**	+47%	+36%
Ebitda	€ m	**102**	83	+23%	+18%
Ebit	€ m	**88**	71	+23%	+36%
CAPEX	€ m	**2**	16	(87%)	(91%)

- LNG trading volumes accounted for c.40% of volumes sold
- Leveraging strong LNG demand and higher LNG pricing particularly in Asian and Latam markets
- Power business benefiting from the start of the production phase of the cogeneration at the Matosinhos refinery

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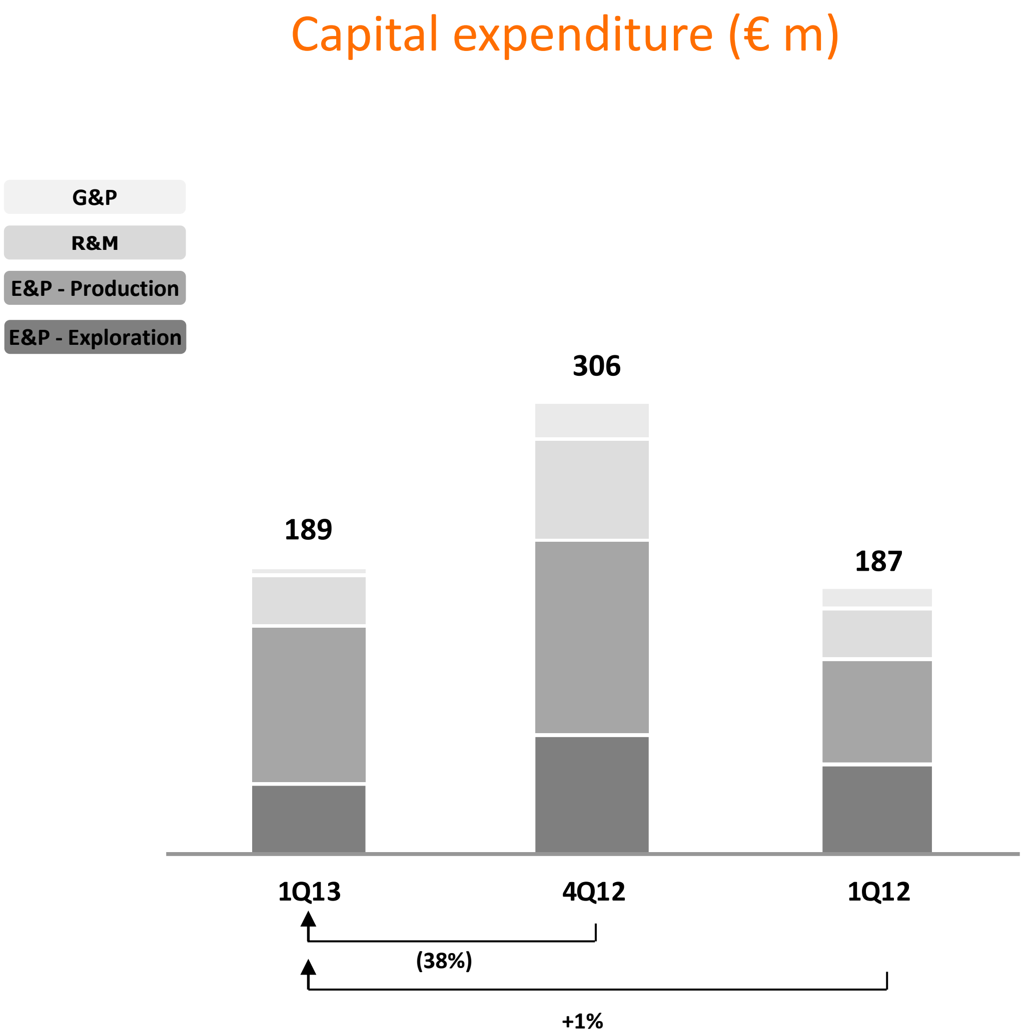
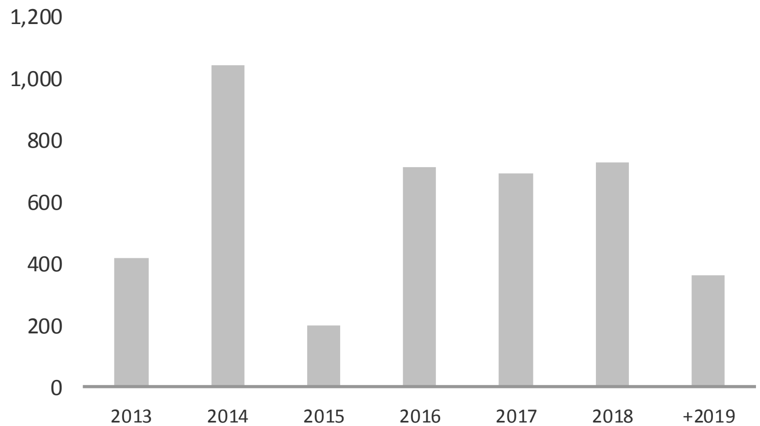
Around 80% of total capex allocated to E&P activities in 1Q13



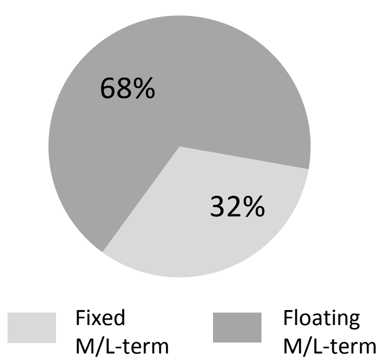
- Exploration activities responsible for c.30% of upstream capex
- Lula project responsible for the majority of E&P development capex
- Downstream and gas capex mainly channeled to maintenance activities and to strengthen the current asset base

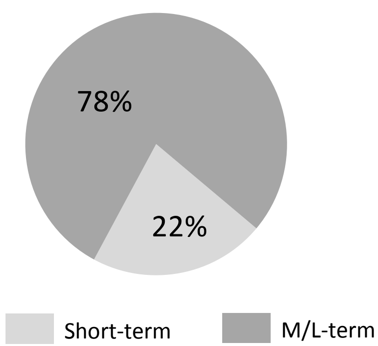
Extending debt maturities in line with financing strategy

M/L-term debt reimbursement profile[2] (€ m)



Debt structure as of March 2013





- Addressing refinancing needs with c.€1.3 bn already secured in 2013
- Net debt to Ebitda of 0.9x, if loan to Sinopec were considered as cash and equivalents
- Available credit lines of €1.2[1] bn, of which 50% contract guaranteed

[1] As of the end of March 2013
[2] Includes facilities already signed but with drawdown in May

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RCA figures except otherwise noted.

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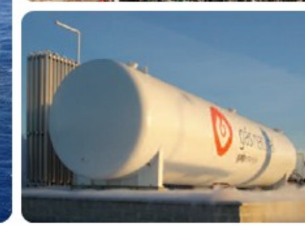

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